





From Vietnam to the World:

This Fast-Rising

California Distributor Leader

is Just Getting Started!





Enagic Founder and CEO Hironari Ohshiro



Message from Mr. Ohshiro

#### Compassion, Then Commission

To become successful in Enagic, it is important to support and show compassion for your customers and team. This is the foundation of success. Your customers and team will come to trust and respect you if you demonstrate a commitment to serving their interests first. Listen to what they are seeking. Help them grow. Motivate and encourage them. Think less about your own success. Success will come as you establish yourself as a leader and a resource for your customers and team.

After you have shared Kangen Water and built a team based on compassion, the commission will come. Or to put it another way; focus on your mission, then commission. Last month's recognition ceremony in Los Angeles was a reminder of this approach. We celebrated Independent Distributors who have achieved success by including their surrounding community, building trust with friends, family and neighbors, and contributing to everybody's well-being.

Show support and respect to other team members and they're likely to reciprocate. Deliver valuable products like Kangen Water and Ukon to people in your communities and gratitude is one of many potential rewards from a long list of positives. Start with one person and repeat a compassionate message, day after day, and before long, your circle of appreciation will grow and thrive.

Kangen Water has given Independent Distributors the opportunity to share our message and shine. Financial health is just one byproduct of success, but our message is bigger than bank accounts. Now is our time. Let's help as many people as we can in the world and deliver our message for True Health.

Hironari Ohshiro

Change Your Life Story



6A3-6 Dang The Nguyen grew up in a poor family in Vietnam with a strong desire to escape from poverty.

"I came to the USA with my older brother and parents when I was 20 years old and barely spoke English," Dang says. He worked as a McDonald's dishwasher and on an assembly line at an electronics factory before switching to salons. "In 1994, it was a trend that many Vietnamese became nail technicians," Dang recalls. "After working for nail salons in many different stages for three years, I realized that I needed to go back to school to learn English and pursue a better education and degree."

Dang is a Southern California resident who earned a Biochemistry degree from Cal State University, Long Beach and a Doctorate of Pharmacy from Western University of Health Sciences in Pomona. He worked as a pharmacist for CVS and Walgreens for over a decade.

In 2015, 6A2-3 John Mai invited Dang, 6A4-5 Tan Nguyen and 6A3-3 Thomas Vu to attend the Enagic Global Convention in Anaheim, California. They previously worked together at a different direct selling company. "I was very skeptical and disappointed after failing dramatically with the other direct selling company," Dang says. What he witnessed at the 2015 Enagic Global Convention convinced him that success was possible with the right direct selling company: Enagic.

"I observed all the successful leaders when they were recognized on stage along with their spouses, siblings, and children for their new rank," he says. "They truly inspired me." 6A16-4 Daniel Dimacale's speech, training and private conversations made a particularly big impression. Dang says Daniel's words "truly opened my mind"



to enter this business confidently." He also left the convention impressed with Enagic's patented 8-point compensation plan.

Finally, Dang also admired Mr. Ohshiro's holistic philosophy for True Health, the combination of physical, financial and mental health. "Mr. Ohshiro is such a huge inspiration to me," he says. "He's truly the greatest leader I've ever seen. His generous mission, hard work, kind-hearted, passionate, loving and caring brings me up and makes me strongly believe to work and succeed in Enagic."

Dang made his first sale to Tan Nguyen, a business partner from their previous business. "I told him, 'I strongly believe we would be very successful in Enagic when we start it together'" Dang says. "We both had a vision and big dream and have been working together to explode business globally."

After discovering Enagic and becoming an Independent Distributor, Dang still worked full-time for two years as a pharmacy manager. "I took advantage of all my breaks and lunch times, driving time and all my free time to share Kangen Water, recruit new potential leaders, follow up, train, coach, and invite all leaders and distributors to events so that our system



could run consistently." Those early efforts helped to make Dang and his team successful enough for him to resign his pharmacy job on April 10, 2018, devoting full-time to Enagic.

Dang's previous experience has proven valuable as an Independent Distributor. "Working in the nail salon industry and retail pharmacy settings have helped me understand more people and to work with personalities from many different backgrounds, knowledge, and classes in society," he says. "I applied them along with management skills that I had to this business."

Dang has also excelled by developing close relationships with other Independent Distributors and becoming a leader on their Global Vietnam Kangen Team, which has grown to over 100,000 members. "The



speed of success is equal to the speed of trust" he says. "I'm so grateful to work with all talented, kind hearted leaders who are working extremely hard, driving and flying to so many places to support teams."



helping Independent
Distributors in
other Vietnamese
communities
thrive in places like
Canada, Australia,
Vietnam, and Europe.
COVID-19 stopped
many in-person
efforts, but regular
Zoom sessions have

still allowed Dang and his team members to increase group sales dramatically.

"I strongly believe that Enagic is the best vehicle that can transmit our dreams to reality," Dang says. "I had a big dream that I would achieve the highest leadership rank 6A2-6 within 6 years. I fulfilled that dream with my daily massive action and being 100% committed."

Dang continues to dream big, and not just for himself. "My goals are to help 10 more leaders to achieve 6A2-3 and 6A2-4 by the end of this year and at least 100 leaders to achieve 6A2-3, 6A2-4, 6A2-5, and 6A2-6 in 2022," he says. "Absolutely, I will achieve 6A2-7 by the end of 2022."

To continue reaching ambitious goals, Dang often hosts training sessions for his team. Pre-pandemic, these gatherings took place at his house. "They could stay a couple days to learn and practice how to do a demo and explain Enagic's compensation plan,"

When he isn't working, Dang enjoys runs around his neighborhood. He also has fun traveling and spending time with his team. "Every time we're bonding and training, we party with delicious Vietnamese food and sing together," he says.

Dang and his family struggled growing up, and his hard work has helped him to achieve financial success, but money doesn't define him as a person. "My parents were farmers and always had a hard time to earn money and raise three children," he says. "However, my parents always taught me to become a good person who cares about people and is willing to share and help many people to overcome obstacles in their lives. Sharing is caring."





n July 24, 2021, Enagic USA hosted a special recognition ceremony and dinner at the Torrance Marriott Redondo Beach. 600 attendees joined Enagic Founder and CEO Hironari Ohshiro, his wife Yaeko, and top leaders in recognizing milestones from Independent Distributors.



B efore the 6A – 6A2-2 achievers in 2020 and 2021 were recognized, 6A16-4 Daniel Dimacale shared the Enagic vision and philosophy. After the achievers received their bonus checks and certificates, 6A11-4 Tamia Bethea and other leaders gave motivating speeches.

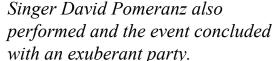




Ceremony, an exciting video introduced Mr. and Mrs. Ohshiro. Mr. Ohshiro took the stage and said the event was an "opportunity to shine more and to share our message." He looks forward to a time when a "much bigger celebration" will be possible again in Las Vegas.

r. Ohshiro personally recognized leaders like 6A3-6 Dang Nguyen and 6A13-7 Cynthia Briganti when they came on stage to receive their bonus checks. Mr. Ohshiro referred to Cynthia, Enagic's highest ranking distributor in company history, as the "new sensei." Sensei is a Japanese term of respect for a teacher, especially in martial arts.

Distributors who have been able to perform admirably through the pandemic in the United States, India and around the world. Mr. and Mrs. Ohshiro toasted several top leaders with Kangen Water, including Cynthia, 6A9-6 Jayvee Pacifico and 6A12-6 Romi Verdera.











New 6A2-6





New 6A2-5





New 6A2-4







## New 6A2-3

















#### New 6A2-2

















New 6A2







































### New 6A





Priyanka majored in Commerce at Shreemati Nathibai Damodar Thackersey Women's University (SNDT) in Mumbai. She worked in direct selling for other businesses, but wasn't satisfied, so she turned to Enagic, "a company with a good plan and futuristic product." Her previous experience has proven beneficial. Priyanka says, "My experience with direct selling helped me a lot to understand my team needs and their expectations from me. The performance of my team increased."

When Priyanka first became an Independent Distributor in November 2015, the Enagic India office still didn't exist. "People in India had not even heard of alkalinity. Forget about hearing what is an ionizer." Her first sale was a SD501 to her best friend, 5A Preeti Verma. "Together we really started enjoying our Kangen journey," Priyanka says.

She recently received an AADYA Award from the Indian Direct Selling Association (IDSA), acknowledging her





entrepreneurial success with Enagic India. She says, "This was one of my happy moments." One of many as an Independent Distributor.

"My Goal is 6A2-8, nothing less,"

Priyanka says. "To achieve this I plan to empower the maximum number of women with this opportunity for them and their families, health and wealth," she says. "Very soon I will be 6A2-3 and my team is one of the highest sales creating teams in India, doing more than 1,000 sales per month of which I am proud, but this is just the

beginning... We have not even started."

Priyanka continues to find inspiration from Enagic by "seeing so many lives being changed." Given such impactful results, she rarely gives herself time

to relax. "Work is my hobby," she says. In her limited downtime, Priyanka does enjoy taking long walks through her garden. She says, "I also love to help people in whatever form possible as we have to give back to the society which gives us so much."







Friends and family often recommend Kangen Water, but for Wang Yuen to find this "amazing" water, it took an unfamiliar customer's advice. "It happened that at that time I wanted to know more about water," Wang Yuen says. He became an Independent Distributor after getting more familiar with Kangen Water and Enagic's patented 8-point marketing plan.

"My first sale was an SD501," Wang Yuen recalls. "I recommended Kangen Water to my wife's aunt. She lives in Singapore. After watching the demo, her husband couldn't wait to install it."

Wang Yuen sees this as a common reaction when he first recommends Kangen Water. He says, "After watching the demo, they find it incredible that ordinary water can become so

unique, thanks to such a great invention." His branch manager, Angeline Song, encouraged Wang Yuen to achieve 6A2 rank by 2022, and he's moving towards that goal. Of course, Wang Yuen's not alone on his Enagic journey and knows the importance of providing mutual support. He shares one reminder of that fact, saying, "Assist and teach each other to engage in Kangen Water."

When Wang Yuen isn't working, he enjoys reading comics that help fuel his "wild imagination." Family, particularly his children, serve as a greater source of inspiration. He often tries to "have fun with my children, accompany them to get in touch with nature, play some games from my childhood, and hear their laughter, as if the world is so quiet and beautiful."









Thi grew up in Vietnam and attended Nha Trang University. After she moved to Australia, Thi studied Community Services at the TAFE (Technical and Further Education) institute in Queensland before joining the workforce.

Thi previously worked in a traditional business that required an intense schedule: 14 hours a day, seven days a week. "As a businessperson, I am always open-minded to new things," Thi says. "Kangen business came to me as a big gift to fix all of my requirements: True Health in health, finance, and time."

Thi considers Kangen Water machines "diamond products." She also views Enagic as an "amazing humane company with a generous commission plan." She couldn't find a reason why she shouldn't become an Independent Distributor.

"I decided to share to everyone," she says. "10 days after purchasing my machine, I made my first three sales in one day."

Thi credits "communication skills and customer service" as her two biggest strengths as an Independent Distributor. She encourages a caring approach with customers and her team. "I put mission before commission," Thi says. "I believe if we work from the heart, benefits will come naturally."

Thi reached 6A2 in three years, but she continues to push for more success and hopes to reach 6A2-2 by Christmas, which coincides with her son's birthday. "I keep learning from Enagic, leaders, Zoom, online and offline webinars to improve myself in terms of knowledge and skills," she says. "I make my time available to support team and to help customers use products effectively."

She enjoys spending time with her children when she's not working, which is possible thanks to the freedom that being an Independent Distributor provides. Thi is also a flower and photography aficionado in her spare time. Some people like to stop and smell the flowers. She also likes to photograph them.







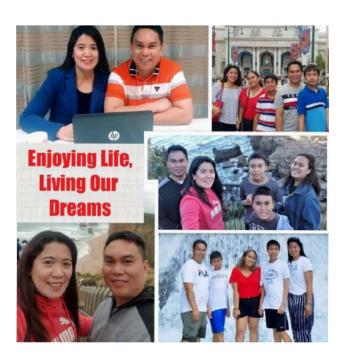
This was 2019, and Aileen quickly became a believer in Kangen Water after seeing the benefits. "I was sure that people would also love the products for the same reasons," she says, "but it was the compensation plan that attracted me to become an Independent Distributor. I saw the unlimited potential."

Aileen grew up in the Philippines and earned a Bachelor's degree in Electronics and Communications Engineering from University of Santo Tomas. She moved to Australia and worked as an electronics engineer for over 20 years, putting

in long hours, even on weekends. Given the grueling schedule, and since she has a son with special needs, Aileen was ready for more career flexibility.

"I started my Enagic business part time on top of my full time job with the hope that this could be the solution for me," she says. "It really involves lots of sacrifices on

my part, but I know it will be worth it." After just nine months, she performed well enough to leave her engineering career and focus on being a full-time Independent Distributor. "I am now enjoying time freedom," she says, "spending more quality time with my family."





Previous direct selling experiences provided Aileen with a strong foundation that has aided her performance as an Independent Distributor. "I developed a strong mindset which helped me to overcome self-doubts, fear of rejection, and helped me to stay positive in every situation," she says. "More importantly, it taught me how to deal [with different situations] and helped my team build their business. As I strongly believe, I will only succeed if I help others to succeed."

Aileen initially sold a K8, Anespa and Ukon DD to a friend who became her first downline, 5A Marie Robb. "It was an easy sale because my friend has trust in me, but the next one did not come without challenges." It took Aileen two months to make her second sale. "I constantly need to prove myself because I don't know those people personally,' she says. "I just need to show the potential of the business the best I can." Aileen is clearly up to the challenge, adding team members from Australia and countries like New Zealand, South Africa and the Philippines. "My main goal is to achieve 6A2-3 (and beyond) within the next two years," Aileen says. She has a five-point action plan to reach her desired rank, which will allow

her to spend more time with family and give back more to people in need:

- Help more people who also are looking for solution in their lives by starting and setting up their own Enagic business.
- Go out there and show up for my business every day.
- Put in consistent time for my business.
- Continuously invest in myself, doing more personal development.
- Continuously lead by example to my team and help them as needed.

In her spare time, Aileen enjoys going to the beach to play volleyball and relax. She also likes listening to audio books, watching movies and taking road trips with her family. All those activities are possible thanks to her newfound freedom.



# Congratulations to each of you for your outstanding achievement! June 2021 New 6A and Above Title Achievers

#### 6A

NOCHE AMOR P GEORGIOU	Australia
ERIC H HUYNH	Australia
TAMTLIEU	Australia
THUYMBLE	Australia
QUANG BINH LY	Australia
VAN LU NGUYEN	Australia
SOPHIA HANG YU #4	Australia
VANESSA KOCHENBORGER STURM	Brazil
NKS PROMOCAO DE VENDAS E SERVICOS ADMINISTRATIVOS	Brazil
STEVEN L GULLISON	Canada
JANE HILL DIGITAL SOLUTIONS INC.	Canada
BENJAMIN JR ANNANG TADEO	Canada
ANNABELLE DE AUSEN MECAVA	Canada
12072033 CANADA INC.	Canada
TRICIA FOLEY #1	Canada
MATT SCHERB	Canada
NATACHA LABONTE	Canada
LISA N DAMPER	Canada
LIVE LIPHE#3.	Canada
DAH EH MOO	Canada
THANH TUAN LE	Canada
HIEP V NGUYEN	Canada
WANDA ELLIOTT	Canada
MARIE ARREY	France
LILY JOY SAMMY	UK
LYDIA GROSSMANN-KOVACS	UK
NEIL BURROWS	UK
BOTHA NIKOLA	South Africa
NIKOLA BOTHA	South Africa
PPI ONLINE 2000 S.L.	Spain
MONICA DEIANA	San Marino
SERAFINO ELIANE	France
UTE SCHRUFF	Germany
RALF KOEBERL	
DARE 2 CHANGE SRL . #2	Germany
	Romania
LUCIA DASCALU	Romania
THI DIEM CHAU NGUYEN	Germany
TRAN QUANG DU	Czech Republic
VU THI THU	Czech Republic
THI VAN PHAN	Czech Republic
ATTWOOD DIGITAL	Ireland
XUE SHAO BO	Hong Kong
FONG WAI PONG THOMAS.	Hong Kong
XU YAN HONG	Hong Kong
WANG HUI ZHEN	Hong Kong
LAM SUN CHING	Hong Kong
<u>LI HUI HAN</u>	Hong Kong
S&L HEALTH CO/ YUNG LAN HEUNG	Hong Kong
LIANG YONG FENG	Hong Kong
LAI QING RONG	Hong Kong
HUANG RUI	Hong Kong
CHUANGHUI ENGINEERING TRADING CO/CHOWMEI FONG	Hong Kong
WATER LEADING CO/TSE CHI NANG	Hong Kong
LO TING WAI	Hong Kong
CHIN MIU TAI	Hong Kong
ANUPAM GARG	India

PRIYA ROHELLA	India
RAJEEV YADAV	India
SECURE DIGITAL SCALE	India
DULESHWARI ARKARA	India
MANGAL SUDAM KANASE	India
RAHULKUMAR MOTIBHAI PATEL	India
UNNATI MANISHKUMAR PAREKH	India
KISHOR CHHAGANLAL BHADESIA	India
PAYAL RAJBHAI KIKANI	India
LIPI AQUA	India
NIRMIT KHODIDAS PATEL	India
JAYESH BHAILALBHAI RADADIYA	India
RAMRATAN MALGAYA	India
K RAMAMMA	India
ADAPA SRINIVAS	India
NARAPU REDDY SUBBI REDDY	India
GAURA V RUHELA .	India
ROHIT SHARMA	India
PRADEEP MATADEN BAJAJ	India
MAHADEV ENTERPRISE	India
MOHIT RUPANI	India
SURUKANTI NARSI REDDY .	India
THOTAKURA KRISHNA .	India
KALPESH SURESHBHAI VITHALANI	India
LILABEN THAKOR	India
JIVARAJ BHAI VELJIBHAI GANGANI	India
BHAKTIBEN KHODIDAS PATEL	India
CHARMI PRIYANK PIPERMITWALA	India
ARYONO ARI WIBOWO #2	Indonesia
FERI DIANTONO	Indonesia
DEDITRAWAN	Indonesia
CHOONG SIEW PIN	Malaysia
THONG MEI YEE	Malaysia
SEE WOON SING	Malaysia
JOHNATHAN KONG JIE EN	Malaysia
PROPSYN MANAGEMENT.	Malaysia
DIEGO NAHUEL COSTA	Mexico
GONZALO DIZ PEREZ PORTO #4	Mexico
WANG FANG FANG	Singapore
NGUYEN THI TREN	Thailand
DONG BUI MINH HAO	Thailand
HUYNH THI NGOC HOA	Thailand
VU THI HONG ANH	Thailand
CHIRACHEVIN WANIDA	Thailand
CHOY RATHA #1	Thailand
VINCENT A DELGADO	USA
LUAN DIM	USA
HALEY VANN HENDERSON	USA
NOHEALANI WELLNESS CO LLC	USA
DESIGNER DRIP INC	USA
ROMA LUKA	USA
NGUYET T BACH (B)	USA
VU CAT DANG	USA
TUNG XUAN LUONG	USA
KT MEDICAL WATER LLC	USA
MEI H PEI	USA

HUYEN THI NGOC VO #2	USA
LINH HA NGUYEN #3	USA
HANH TU NGUY	USA
DUC NGOC NGUYEN	USA
DUC CUONG NGUYEN	USA
HOANG NGO	USA
MAI PHUOC NGUYEN	USA
HONG PHUONG THI NGUYEN	USA

DIFINITY ENTERPRISE	USA
NANCYTRAN	USA
ALBERTO A ALISUAG	USA
MAGALY CARDONA	USA
DESIGNER DRIP INC	USA
NGUYEN VU TRUONG	USA
LUDILIN ARADA	USA
JAMES R. NONOG	USA

### 6A2

THI HOA BINH VO	Australia
MALTZAHN ODONTOLOGIA E PROMOCAO DE VENDAS LT	Brazil
JANE HILL DIGITAL SOLUTIONS INC.	Canada
SARA LUSSIER #3	Canada
MEKIFY INC.	Canada
BARBARA KORCYL	Canada
ANDREA J LAWRENCE	Canada
MA KATRINA UMALI	Canada
LDOD MARKETING INC.	Canada
MARIBEL MAYES	Canada
2223265 ALBERTA LTD.	Canada
KINIC SOLUTIONS INC.	Canada
PIATTI FRANCESCO	Spain
ULRIKE CHARLIER	Germany
AMBIENTALIA DI BARONTI ALESSANDRO	Italy
COLIN GALLIGAN	Ireland
LUI MAN HON	Hong Kong
FAN YIP INTERNATION HEALTH CO/LAU NGA YU DOROTHY	Hong Kong
XU YAN HONG	Hong Kong
MOS LAND/ MO KA LUN	Hong Kong
ZHANG XIU LI	Hong Kong
HUANG SU FEN	Hong Kong
ANKIT RUHELA	India

RESHMA R SHAIKH	L.P.
	India
HEMRAJ VAISHNAV	India
DHRUV SANDIP GAJJAR	India
SAMATHA KALALI	India
JORIGE BHAGYA JYOTHSNA	India
EMA FITRIANI	Indonesia
JCHEW ENTERPRISE	Malaysia
TAN JIUNN HUEI	Malaysia
KONG SE KEW	Malaysia
HO WOON CHEN	Malaysia
NGUYEN NGOC PHUC	Thailand
TRAN XUAN PHU	Thailand
SAMUEL MARK Z. GALARPE JR	USA
PTTN WATER LLC	USA
ANNIE G DAVIS LLC .	USA
VIET USA GLOBAL LLC	USA
BERNARDO SANTOS	USA
TUANKHOI H NGUYEN	USA
KEVIN VU	USA
CARL JONATHAN D. CASTILLO	USA
CUONG H DINH	USA
BLESSED AND BEAUTIFUL WATER LLC	USA

#### 6A2-2

ADIENE CAMPOS ME	Brazil
DANIEL PURNELL MARKETING INC.	Canada
NHUNG THI VU	Canada
TEAM MACLEAN #3	Canada
CALGARY WONDERFUL WATER LTD	Canada
ENERVIDA CANDELARIA S.L.L.	Spain
DO THI PHUONG LY	Slovakia
PRIORITY WATER CO/CHEUNG WAI YIN	Hong Kong

DEVENDRA KUMAR RUHELA	India
CHAN WAN YING	Malaysia
KONG CHING SUNG	Malaysia
NGUYEN VAN KHANG	Thailand
YEN NGOC T NGUYEN	USA
KANGEN WATER FOR YOU LLC	USA
DINH FAMILY INTERNATIONAL LLC.	USA

## 6A2-3

KIEU ANH TRUONG	Canada
GEDE MARKETING INC.	Canada
PHUNG HUYNH	Canada

NHUNG THI PHUONG NGUYEN	USA
PREMIER WATER CO/LAU CHUN TONG ANDY	Hong Kong

6A2-4

OANH THI VO Canada

6A2-6

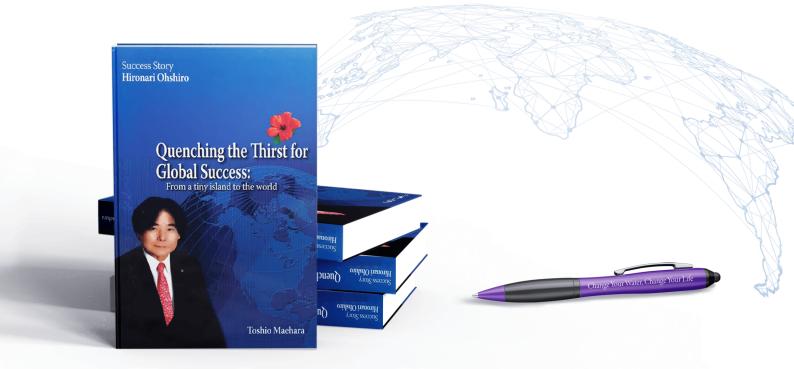
USA DANG THE NGUYEN

 $\overline{6}A2-5$ 

TAN NGUYEN USA KHOA NGUYEN USA

6A2-7

**DEVINE BLISS** USA



# Stories of Success

# Face Troubles Head on and Turn Them into Elements for Success

"Some of his staff might think that President Ohshiro is a genius, but he is just like everybody else... What he does have is an outstanding knack for survival, an unshakeable spirit, and the ability to accept a storm of troubles as an inevitable inconvenience, to face them head on, and to turn them into elements for success."



Above is an excerpt from the book *Quenching the Thirst for Global Success*, the Success Story of Hironari Ohshiro. Toshio M. (2015) It is filled with incredible lessons, motivational stories and the actions that were taken to create Enagic. A must-read for distributors, it is available at

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www.enagic.com/shop

Also available in Chinese, Italian, French, Spanish and Japanese! Contact your local branch office for details.