

"It is the social responsibility of any entrepreneur to contribute to local society; this is the true entrepreneurial spirit."



# Message from Mr. Ohshiro

#### Let's Keep Changing The World Together

Enagic is a distributive innovation. It provides the chance to become an independent business owner who is also part of a global community of like-minded entrepreneurs. Especially during this challenging time, it is the best opportunity to reconsider your career and understand the true potential and matrix of this business.

Our mission remains the same: provide people the opportunity to change their lives, but also inspire the people around them. Being an Independent Distributor creates a positive spiral in your life and others that helps to build momentum. Now is the time to realize the magic of True Compassion and make a positive impact on people around you. It all starts from one person and it gets passed on to one another. This is the foundation of Enagic, and the philosophy of giving.

My goal is to create 10,000 millionaires. But in this world, 80% of people live in poverty. So, one of my other goals is provide an opportunity, with hard work and discipline, to overcome financial challenges. When you realize so many people in this world are seeking independent wealth and health, this could very well be the encounter they are waiting for that can point them in the right direction.

My dream is to free people from whatever binds them, from whatever prevents their ultimate ascension into greatness. When I look back at Enagic's history, it fills me with gratitude that so many have exceeded their hardships to reach their success today. Thanks to your dedication and the efforts by thousands of people globally, we are spreading the message of True Health at a rapid pace.

I'd like to thank one person in particular: my wife Yaeko. We recently celebrated our 50th golden anniversary on April 10. She's been a constant inspiration and valuable partner in business and life. Together, and with you, let's keep changing the world.

Hironari Ohshiro

# Enagic Family Celebrates Mr. Ohshiro's 80th Birthday at E8PA Headquarters





wear this traditional clothing on milestone birthdays (60 = red, 70 = purple, 80 = yellow).

Hundreds of friends, family, special guests and Enagic staff had a great time at Founder and CEO Hironari Ohshiro's festive 80th birthday celebration on March 17 at E8PA Headquarters in Okinawa. The entire event was broadcast live on the E8PA Facebook page and is still available to view.

Independent Distributors and staff sent dozens of gorgeous floral arrangements and messages that extended beyond the room. The ceremony started with a Kagiyade-fu dance, a tradition involving decorative fans set to string music. The dancers included Mr. Ohshiro's granddaughters and niece. Well-wishers took turns speaking on an Enagic blue stage with gold backdrop. People paid tribute with speeches and video messages. The event also featured a digital presentation on Enagic's history and attendees enjoyed bento box meals

Mr. Ohshiro wore a traditional yellow vest and hat called chan chan ko over his suit. Elders

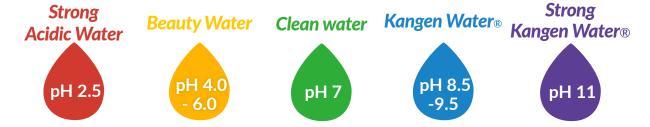
that included Kangen shrimp from Enagic

Mr. Ohshiro thanked the attendees, whom he called the "foundation of Enagic." He briefly told of the "devastating time" with his family in Sedake village during World War II. Three family members passed away from malaria, but he survived. As he says, "My mother always told me, 'You're a very lucky person.'" He worked at city hall before moving to mainland Japan in his 30s to "seek more accomplishment." He spent his 50s in Tokyo and expanded to the U.S. when he turned 60 years old. In his 70s, he expanded Enagic across Asia. "Every 10 years, there's a switch and turning point for me," he says. "That's my motivation, always trying, trying new things. I don't want to settle. I believe that's in my character, that my mother taught me. Now I'm in my 80s. What should I do in my 80s?" Perhaps Africa, which is one of Enagic's next potential markets.

Prawn Farm.



Most Enagic Water machines produce five types of filtered, ionized alkaline and acidic waters through electrolysis:



This month, we profile Beauty Water, which has many applications for self-care and home hygiene thanks to its astringent properties, though it's not for drinking.

Beauty Water has various benefits that go way beyond personal appearance:

#### Cleaning

Remove dirt from surfaces like hardwood floors and ceramic tiles without leaving any sticky residue.

#### Face wash

Beauty Water's astringent properties are effective in toning and firming your skin. Pat the skin and leave to dry. This water is also excellent as a toner after shaving.

#### Frozen food

Spray foods with Beauty Water when freezing, including fish and shrimp, to preserve flavor after thawing.





#### Hair care

Use instead of (or in addition to) conditioner after shampooing. Beauty Water can help reduce tangles and brings out a radiant shine. Keep in a spray bottle when you're out and about.

#### Pet care

Gently spray your pet's coat and brush for soft, shiny fur.

#### **Polishing**

Polish mirrors, eyeglasses, objects, surfaces and windows to a high sheen.

To maximize effectiveness, change your supply once a week!



6A Willow Shanks grew up in Western Australia and spent most of her life in small towns and remote communities, but she's always dreamed big. She currently lives in Kalgoorlie, a town of about 30,000 people that's known for being part of the country's late 19th Century Gold Rush.

Willow discovered Enagic through a mutual friend on Facebook. "She was really enjoying living her best life, following her dreams and reaching 4A rather quick," she says. "I was definitely uncertain of how to make this work, but knew if she could do it, then so could I."

"Initially I loved the idea of being able to make money location-free and create a new future for myself and my family away from traditional business stresses," Willow says. Enagic's patented 8-point compensation plan was another motivating factor. In 2018, Willow purchased a K8 machine, Anespa and Ukon and became an Independent distributor. "I saw the power and opportunity readily available to me," she says. "Once I took the step, I was ecstatic with the community" that she's found welcoming and supportive.

Willow has worked in the fitness industry for over two decades and continues to own an award-winning gym. "Having this background in business has helped, but not in the ways I thought it would," she says. "I found that my ability to naturally network, engage and communicate effectively with others and be certain in my vision and speaking are qualities that have helped me succeed so far."

Willow teaches team members three lessons she's learned about becoming successful that have translated to life as an Independent Distributor.





- 1. Be courageous in the way you choose to show up.
- 2. Be consistent in your showing up and speaking about the offer.
- 3. Be certain about your vision and about what you are selling.
  You must have no doubt.

Her first sale was to 4A Lisa Blair, a long-time friend and business colleague. "As soon as I saw this opportunity, I just knew she would be an incredible fit for it too," Willow says. "One of the reasons she stood out to me was her natural ability to 'story tell' in such an engaging and captivating way – I knew once she tried the water and recognized the business potential that she would love being able to share about it to help build her own empire and help others. And I was right."

Helping people is ingrained in Willow, particular when it comes to helping women. "I have a mission to help empower women to be able to step into their own spotlight as leaders, and learn to live a life they love, full of self-expression and free of constraints from their past," she says. "This makes me incredibly happy."



Willow also finds joy in other ways. Downtime is scarce given her responsibilities with the gym, as an Independent Distributor, and having two young sons, but she still finds spare moments to have fun. Willow loves spending time with family, traveling, hiking, and singing. She's also learning to play the ukulele and hopes to take dance lessons with her partner, Jason Freeman. "I also like to relax by sitting in the sun, focusing on my breath and enjoying time in the fresh air," Willow says. "I look forward to spending more time 'working smart' and less time 'working hard.""





# Enagic Terminology Glossary

The water industry has some specific terminology that might be difficult for the general public to immediately understand. To help Independent Distributors communicate effectively and provide the most consistent and accurate information, we compiled a glossary of some common terms and phrases specific to our industry and to Enagic. This guide should come in handy when interacting with prospects.

Success in Enagic is not contingent on an Independent Distributor becoming an "expert" in water and water ionizer terminology. However, based on decades of experience, it is important to at least become familiar with the basics. People are often intimidated by terminology that sounds too technical, so we recommend that distributors use terms that are more relatable and less technical.

Kangen Water: The Japanese term "Kangen" roughly translates to English as "return to origin." This term was specifically selected to represent the essence of the ionized alkaline water that Enagic machines produce. The term "Kangen Water" is the registered trademark of Enagic® and it is not permissible, by law, for any other ionizer brand to refer to or call the water produced by their machines by the name Kangen Water. Some people ask why Enagic Founder and CEO Hironari Ohshiro insisted on going through the time, trouble and expense of trademarking the name of the water our machines produce. The answer is very simple. Mr. Ohshiro is a student of business history and he knows, based on countless examples, when your product is the best in the industry, you give it an identity. Of course, we could have saved money by simply referring to Kangen Water by its technical name, "alkaline ionized water," but in order to give the quality of our water the respect and honor it deserves, it needed a name that sets it apart. "Alkaline ionized water" is the official industry term we recommend Independent Distributors use when providing a more in-depth description of Kangen Water. It should be noted that the word "Kangen" has more significance in Enagic than to just describe a type of water; this word is actually part of a bigger Enagic philosophy. In the same spirit of a "return to origin," it is the concept of stripping away the things that keep us from arriving at a state of balance and harmony.

Enagic actually promotes five different types of "Kangen":

- Bodily Constitution = Good Health
- Fair & High Income = Good Earnings
- Quick Return = Rapid Financial Reward
- Reward, Appreciation / Compassion = Care of Self & Others
- Societal Support = Care of the Community

ph: This acronym stands for Power / Potential of Hydrogen, which is represented by a logarithmic scale, ranging from 0 – 14. In our industry, when we refer to "pH," it is typically regarding a beverage, like water or soda, and will have a reading of acidic, neutral or alkaline. The pH scale measurement is based on the amount of hydrogen ion (H+) activity in the liquid. A beverage is acidic, which is below 7 on the pH scale, when it has more free hydrogen activity, and alkaline, which is above 7 on the pH scale, when there is less free hydrogen activity. The letters of its name are derived from the absolute value of the power / potential (p) of the hydrogen ion concentration (H).

Alkaline: On the pH scale, any measurement above neutral (7.0 pH) is considered alkaline.

Acidic: On the pH scale, any measurement below neutral (7.0 pH) is considered acidic.

**Electrolysis / Ionization:** This is the process by which water passes over negatively and positively charged plates and is physically split into two separate streams. Negatively charged water is alkaline and positively charged water is acidic.

**Plates:** This refers to the metal plates that are found in the electrolysis chamber in a water ionizer. The plates conduct electricity, with either a positive or negative charge, during the electrolysis process. The plates are one of the most important components of a machine, as they greatly influence the strength and longevity of ionized alkaline water properties. The size and amount of power surging through plates create the properties, so larger plates with greater power are preferable.

**Electrolysis Chamber:** This is essentially the machine's "engine." It is where the source water comes in contact with the positively and negatively charged plates and is split into two separate water streams. The actual size of the plates and the amount of electricity surging through them greatly influence the size and construction of the electrolysis chamber. Obviously, a water ionizer with bigger plates and more power requires more solid construction and larger size. The K8 has one of the largest and most powerful electrolysis chambers of any water ionizer on the market. In fact, even the electrolysis chamber of the LeveLuk JR IV, which is a basic starter unit with the smallest plate size and lowest power output of all the Enagic® water ionizers, is larger and better constructed than most other brands.

Antioxidant: These substances or nutrients in foods and beverages have a negative oxidation reduction potential that can prevent or slow oxidative damage to the body. Oxidation, which is a regular function of metabolism and cell function, strips an electron from certain molecules. These molecules, called free radicals, must then steal an electron from a nearby molecule to repair themselves; which means that the nearby molecule must now steal an electron from a molecule that has an excess electron available to donate. Antioxidants act as "free radical scavengers" by donating the excess electron to the free radical, which quells their hyper-reactivity and renders them harmless.

Flow Rate: This term describes the amount of water that flows through an ionizer. The flow rate is an important consideration if a consumer is comparing different brands of ionizers. The SD501 has a flow rate of 7 liters per minute, while the majority of other ionizer brands are between 1.5 liters and 3 liters per minute. The reason for this sizable difference is the size and power of the plates. The SD501 has 7 large plates, with 230 watts of power, which will sufficiently ionize water, even at a high flow rate. Many other ionizers have a regulator / flow control built into their machines, which restricts the amount of water flow in order for their smaller and less powerful plates to ionize the water. The result is often ionized alkaline water with very unstable properties with a very short lifespan. Some of the other ionizers actually promote this as a positive feature, and even a selling point. However, in reality, this is simply a necessary component for these lower-quality machines to produce ionized alkaline water at all.

**Source Water:** In our company, the term "source water" refers to the water that is feeding the machine. It is the water that flows from the faucet being used. The term is often used to explain to consumers that every location has a different quality of source water and that there are many factors that determine this quality.

TDS: This acronym stands for Total Dissolved Solids. This water industry term is used to describe solids in water that can pass through a filter and as the measurement of the amount of those solids that have been dissolved in water. These solids can include carbonate, bicarbonate, chloride, sulfate, phosphate, nitrate, calcium, magnesium, potassium, sodium, organic ions, and other ions. Certain levels of these ions in water are necessary for good health, which is why some are referred to as "essential minerals." However, TDS concentrations that are way too high or too low can lead to health issues. Again, the easiest response is that Kangen Water originates as tap water before filtration or ionization, so the TDS is no higher than allowable by municipal water rules and regulations.

These are probably the most widely used terms and phrases which represent the foundation of knowledge of water basics. Become familiar with these and other important terms and phrases along your journey as an Independent Distributor.



Mónica grew up in Monterrey, Mexico's third largest city, and lives there to this day. She first learned about Kangen Water from 6A2 Elena Muzquiz at an event in Florida. In 2017, she purchased an SD501 Platinum machine and upgraded to a K8 in 2018.

Monica, who became 6A in September 2020, made her first sale to her father's friend, a chemical engineer with over 40

years of experience as a water treatment specialist.

With a background in automotive sales and as an entrepreneur, she plans to be an Independent Distributor "forever," praising Enagic as "an extraordinary company with excellent quality in their manufacturing and technical service, as well as in their attention to distributors."





Mónica has ambitious goals. She plans to find, train and support at least 100 Independent Distributors to reach 6A and beyond. "My style is to help and support both my downline and customers with everything," she says. Mónica also has a short-term goal of becoming 6A2 and a long-term goal to "positively impact the health of one million families by changing their drinking water." She's off to a good start.

When she's not working, Mónica loves to swim, travel, read and spend time with her family, including a baby granddaughter. Being an Independent



Distributor has given her the freedom to achieve balance in her life.

"True Health is what I have always been looking for in my life," Mónica says. "I am very happy to have Mr. Ohshiro's philosophy. Kangen Water has brought me physical, financial and emotional health. It is now my mission to preach Mr. Ohshiro's message all over Mexico, all over Latin America and all over the world! Kangen Water has truly changed my life!"





Arturo discovered Enagic thanks to 6A3 Giordano Carretta, a close friend who lives in California. He purchased a K8, Anespa and Ukon in August 2017 and became an Independent Distributor just before Christmas after an inspiring meeting with Enagic Founder and CEO

"I had seen in Enagic the opportunity that could change my life and that of many people," Arturo says. His first sale was to

Hironari Ohshiro at Enagic Italy's office.

people," Arturo says. His first sale was to friend Davide Campanella, who is now 6A.







"I love to help others," Arturo says. "I strongly believe that the most important purpose in life is to love and wish good for the people we meet in life!" Becoming an Independent Distributor is a natural extension of his mission.

Arturo understands that his success is tied to so many other people, so he continues to find new ways for everybody to benefit. "Since I started working, I have also started studying how

of my team and the people I meet," he says. "To love means to desire good for others. Only by working in this way can we improve ourselves and the people we meet."

to be professionally attentive to good

Arturo has a degree in Religious Sciences and has long pursued "works of solidarity and charity in favor of people less fortunate than us," so when he isn't working, he finds ways to contribute to people's lives in his community.

He certainly sounds relentless, but Arturo does find ways to relax. He's a Latin American dance teacher and plays piano and guitar. Arturo also enjoys riding horses, going to the beach, and playing with his son in his spare time.

By 2023, Arturo hopes to reach 6A2-3 by expanding his focus to professionals who work in fields like sports and cinema. "My dream is to become the best Italian distributor and grow all of Italy with our fantastic mission."



# Monica Ferrara

## Enagic Employee Spotlight

Monica Ferrara grew up in Rome and her curiosity quickly guided her around the world. "I was always passionate about meeting people from different cultures and traveled quite extensively, especially in Asia," she says. Monica earned a PhD in Oriental Studies and studied for two years in China on a scholarship. She's also been a frequent visitor to Japan and speaks Japanese, which stood out when applying with Enagic. She was working as a Business Development Manager at a British financial services company before joining Enagic in late 2012. She started in



operations and initially supported Davide Romano, who was managing Germany and Italy offices at the same time. "He was my mentor in the company and shared with me all his knowledge, empowering me." Through all her hard work, Monica is Branch Manager in Rome.

#### How did you learn about Enagic?

A friend of mine was the interpreter when Enagic decided to open an office in Italy. She told me that the company was looking for a person speaking Italian, English and Japanese, so I decided to apply. I was in a moment of my life that I needed a change and was longing for a job that could give me the opportunity to build on human relationships and Enagic was the perfect match!



What are you focusing on right now with the company? Educate our distributors and engaging them in professional development.

What were your initial impressions of Enagic? An amazingly vibrant family.

What are your favorite aspects of working with Enagic? The cross-cultural meeting.

#### What are the biggest challenges of working for Enagic?

To challenge distributors constantly and empower them to become new leaders and drive themselves, their teams and the company towards success.

## What is your most memorable Enagic experience?

It was probably being the host of an Enagic Global Convention at Okinawa. Being part of such a memorable event for the company and for so many distributors from all over the world was an incredible experience.



#### Which co-worker is your Enagic hero? What do you respect most about them?

There is not only one hero between my co-workers. All members of my team are my heroes! There is an incredibly positive working environment in our office, which encompasses a level of respect, empathy and overall understanding between us. We really are a family and have a positive mindset that helps spread a good mood throughout the day. I am always grateful to work with team members who can be so open-minded and creatively collaborative.

#### What do you like about Kangen Water?

I have always been very keen of correct nutrition, and knowing that water is an essential and major component of all living matter and is the largest single component of the body, I was seeking access to higher quality water than what came out of my kitchen faucet. When I met Kangen Water it was love at first sight...or better, at first sip!

#### Do you use other types of water? If so, what are your uses?

I use Kangen Water to prepare my espresso coffee every morning. Morning espresso is a ritual for every Italian and Kangen gives my espresso a special vibe! Another favorite is Strong Alkaline Water that I use with general clothes washing, as it allows me to use less detergent, thus taking better care of the environment.

#### Do you enjoy using other Enagic products? If so, which products?

I have been using Ukon on a regular basis since the start of the pandemic and I could appreciate its benefits immediately. There are thousands of turmeric supplements on the market, but none like this one. I visited the Enagic Ukon farm and factory and this 100% natural process, from the seed to the capsule and the tea, impressed me. This is the secret why this product is so powerful!

#### How is Enagic different from other companies?

Enagic believes in enabling people to grow financially and as individuals. I think this is very different from any other company's philosophy, where profit is always the ultimate center. Furthermore, working for Enagic is truly a life-changing experience, since exposure to multi-culture also leads to enhanced creativity and memorable experiences.

#### What are your objectives in the future with Enagic?

I want to continue to support our distributors to help hit our company goal of 25,000 units sold in one month. Most of all, I want to use this opportunity to connect with others and create change in our communities and countries by building connections based on compassion and trust.



# TECH TALK ZOOMilbutors



Of course there is no substitute for in-person interactions when it comes to building relationships, but technology now allows for face-to-face conversations through desktop computers, laptops, and smart phones. Video conferencing services like Zoom have become a powerful online tool that lets Independent Distributors connect with their customers and downline in virtual meetings that are easy to schedule and join.

In the last year, Enagic Founder and CEO Hironari Ohshiro has participated in more and more Zoom meetings with leaders around the world to stay connected with the 23 countries where Enagic operates.

Zoom has become the go-to app for many, but other video communication tools like Skype and WebEx are also available.

One benefit of Zoom is that a basic account is free, then users pay more for greater participation and functionality. For example, paid Zoom users have access to:

- High-definition video and audio.
- Meetings for up to 1,000 users per session.
- Recordable meetings.
- Live chat.

Remember that even when circumstances prevent in-person meetings, technology can help to bridge the gap!

# Stories of Success

## An Unshakeable Spirit

Some of his staff might think that President

Ohshiro is a genius, but he is just like everybody else... What he does have is an outstanding knack for survival, an unshakeable spirit, and the ability to accept a storm of troubles as an inevitable inconvenience, to face them head on, and to turn them into elements for success.



Above is an excerpt from the book *Quenching the Thirst for Global Success*, the Success Story of Hironari Ohshiro.

Toshio M. (2015) It is filled with incredible lessons, motivational stories and the actions that were taken to create Enagic. A must-read for distributors, it is available at **www. enagic.com/shop** Also available in Chinese, Italian, French, Spanish and Japanese! Contact your local branch office for details.

# Congratulations to each of you for your outstanding achievement!

### February 2020 New 6A and Above Title Achievers

### 6A

| SHEREE LOUISE RILEY-COX                              | Australia |
|--|-----------|
| AILEEN DELA CRUZ #2                                  | Australia |
| HUYNH T PHAN   | Australia |
| THY TRANG LE TRAN #2                                 | Australia |
| THI HOA BINH VO #2                                   | Australia |
| ABL KANGEN PTY LTD                                   | Australia |
| DINH TUYET VY TRAN                                   | Australia |
| THANH DAN HUYNH #2                                   | Australia |
| GIOITRAN   | Australia |
| GALAXY NAILS   | Australia |
| MEKIFY INC.  | Canada    |
| TRUONG X DOAN  | Canada    |
| GLENDA L. MARTINEZ                                   | Canada    |
| LINA ABOU IBRAHIM                                    | Canada    |
| 1146478 ALBERTA LTD.                                 | Canada    |
| POORIA MOUSAVI                                       | Canada    |
| NEDA BEHZADINEKO#2                                   | Canada    |
| ELA S JACOME   | Canada    |
| GOODMERC DIGITAL INC                                 | Canada    |
| AFRIQUE EN AVANT INC.                                | Canada    |
| JENNIFFER LUKE dba MONEY TALK MARKETING #1           | Canada    |
| GLASS OF LIFE HEALTH CORP.                           | Canada    |
| #2679220 ONTARIO INC                                 | Canada    |
| KIEU ANH TRUONG                                      | Canada    |
| TUYET THI LAM #2                                     | Canada    |
| FOROUZAN MOLLAEI                                     | Canada    |
| DOUGLAS LUIZ MIORELLI                                | Brazil    |
| HORACIA CLAUDIA SOARES FIGUEIREDO<br>MARTINS SILVA#2 | Portugal  |
| JO-ANNE COOKE  | UK        |
| UDUAKOBONG NDIYO                                     | UK        |
| AMBIENTALIA DI BARONTI ALESSANDRO                    | Italy     |
| ANA MARIA MATEU                                      | Swiss     |
| ALEXANDER BOEDECKER                                  | Germany   |
| MAI FASHION/KHUC QUOC HUY #2                         | Germany   |
| BRANDSTETTER CHRISTIAN #13                           | Austria   |
| TEOCAR SRO   | Slovakia  |
| ELENA SETIEN TAMES                                   | Spain     |
| INAS MARIAM AL NAQIB                                 | Spain     |
| VENTAJAS JFG SL                                      | Spain     |
| BOTA MIRELA  | Romania   |
| GR GLOBAL TEAM SRL                                   | Romania   |
| INNERVERSE SRL                                       | Romania   |
| SATUMA-92 SRL  | Romania   |
| JATOTIA 72 JIL                                       | Nomania   |

| LADISLAU NORBERT ROZSA                          | Romania        |
|---|----------------|
| BIO GREEN WAVE SRL                              | Romania        |
| TRAN QUANG DU                                   | Czech Republic |
| ROMAN MALINSKY                                  | Czech Republic |
| JACOB GIDON                                     | Israel         |
| HUANG XIA                                       | Hong Kong      |
| ZOU XIAN QIAN                                   | Hong Kong      |
| DREAM HUB                                       | India          |
| NEHA DHAWAN                                     | India          |
| CHAITANYA CHANDRA RAJU KALUVAKOLANU             | India          |
| BANDI SRINIVAS                                  | India          |
| DEEPAK SHARMA                                   | India          |
| SHUBHAM VAIDYA                                  | India          |
| RAJAT KUMAR                                     | India          |
| ANOOP KUMAR TALREJA                             | India          |
| RUPAGENCIES                                     | India          |
| DEEPAK RAMSINGHANI                              | India          |
|   | India          |
| VINAY RAMESHCHANDRA DESAI                       | India          |
| SMITA ROHIT CHANDE                              | India          |
| HEMAKSHIBEN JIGNESHBHAI PANSERIYA               | India          |
| RANJANBEN KAMAL CHAKRAVARTHI                    | India          |
| HETALBEN ANKITKUMAR JOSHI                       | India          |
| JAYABEN KANJIBHAI VEKARIYA NISHRA UMESHBHAI GOR | India          |
|   | India          |
| JANGA SAMMAIAH                                  | India          |
| YUVRAJ NIRMALKAR                                | Indonesia      |
| MAKHZUM SE                                      | Indonesia      |
| LILIS HERLINA  CV ANUI CRALL #04                | Indonesia      |
| CV ANUGRAH #01                                  | Indonesia      |
| DAUDIE  | Indonesia      |
| NURWATI   | Indonesia      |
| RUDIANTARA                                      | Indonesia      |
| VINSENSIUS NAGU                                 |                |
| PIRMAN  | Indonesia      |
| 長山久子  | Japan          |
| TAGADON MARCELA BURGOS                          | Japan          |
| Capellan Lelanie Regular                        | Japan          |
| ALVIN KHO SHI YII                               | Malaysia       |
| KOH BEE SOOK                                    | Malaysia       |
| LIM WANG YUEN                                   | Malaysia       |
| LIM GEOK KIM                                    | Malaysia       |
| MONICA MARGARITA MUGUERZA                       | Mexico         |
| ARWIZ NANQUIL                                   | Philippines    |
| ARC AUDIO VISUAL PTE LTD                        | Singapore      |

| WALPOLA SAMPATH SRI UDAYA        | Singapore |
|----------------------------------|-----------|
| TRAN KHANH SON                   | Thailand  |
| LE VAN PHUONG                    | Thailand  |
| LE THI BACH TUYET                | Thailand  |
| VO THANH HIEP                    | Thailand  |
| VU THI HONG ANH                  | Thailand  |
| TRI NARITH.                      | Thailand  |
| LUU LY TASAK                     | Thailand  |
| MARGIE M MALLARI                 | USA       |
| NANCY A. BOREN                   | USA       |
| CLARE CHRISTINE EVANGELISTA      | USA       |
| CING THEIH DIM                   | USA       |
| DREAM ACHIEVERS MARKETING LLC    | USA       |
| DIGITAL ENTERPRISES INCORPORATED | USA       |
| GINALYN BERNADETH T MANGAWANG    | USA       |
| ANU JOSEPH                       | USA       |
| ALAM WATER LLC                   | USA       |
| LAURA FLEMING                    | USA       |
| WILLIAM T BURTCHETT              | USA       |
| HUONG VAN NGUYEN.                | USA       |
| TRAN WATER LLC                   | USA       |
| HUY PHAM                         | USA       |
| TRONG THANH VU #2                | USA       |
| SOMSANIT PHOUANGPHET             | USA       |
| BAO PHAM                         | USA       |
| QUI VINH TRAN                    | USA       |

| YAN CUI ZHANG           | USA |
|-------------------------|-----|
| PHAT MEDICAL WATER LLC. | USA |
| TOAN T NGUYEN           | USA |
| THIEN H NGUYEN          | USA |
| HNOM KPOR (B)           | USA |
| KELLY EUGENE MONGER     | USA |
| NGAN KIM DU             | USA |
| MINH ANH DINH           | USA |
| MY DUNG KIM TRAN        | USA |
| TUANKIET V DOAN         | USA |
| NET THI JONES           | USA |
| TAN NGUYEN              | USA |
| VAN THI HONG VO         | USA |
| TIFFANY VAN LAM         | USA |
| NGOC DOAN               | USA |
| MY DUNG TRANG HA        | USA |
| THANH TRI NGUYEN        | USA |
| AME INVESTMENTS INC     | USA |
| SHARON J. MINARD        | USA |
| VIVIAN NHAN TRAN        | USA |
| PHUOC HUNG NGUYEN #C    | USA |
| THOAI THANH BACH        | USA |
| MY DUNG KIM TRAN (B)    | USA |
| MICHELLE MARK           | USA |
| NICOLAS THAO BUI        | USA |

## 6A2

| KAROLYN ZINETTI                     | Australia |
|-------------------------------------|-----------|
| THI HOA BINH VO                     | Australia |
| KANGEN HEALTH PLUS                  | Australia |
| OBISO FINANCIAL SOLUTIONS CORP. #4. | Canada    |
| NEDA BEHZADINEKO                    | Canada    |
| NEW ENERGY WELLNESS CENTER LTD.     | Canada    |
| LIVE LIPHE#5.                       | Canada    |
| MILDRED DELOS SANTOS                | Canada    |
| MYLES & BRIELLE DIGITAL INC.        | Canada    |
| ALCALIFE CONSULT SRL                | Romania   |
| MARIA CIOBAN #2                     | Spain     |
| DONOSTIKAN S.L.                     | Spain     |
| RUSLAN FLISTOC                      | Poland    |
| TINH DANG BACH                      | Germany   |
| CHEUNG YUEN MAN                     | Hong Kong |

| WONG O MIO            | Hong Kong   |
|-----------------------|-------------|
| INTELLIGENT NETWORKS  | India       |
| HIYA SALES CORPORTION | India       |
| SHARON ANGELINE       | Indonesia   |
| WONG CHUN SHUNG       | Malaysia    |
| MARY JOY CHAVEZ       | Philippines |
| JUSTIN QUOC NGUYEN    | USA         |
| THANH LA              | USA         |
| LIEN LEE              | USA         |
| TAM MINH LE           | USA         |
| NGAN THUY PHAM        | USA         |
| RICHARD CABILDO       | USA         |
| JULIE R BACA          | USA         |
| THUAN THANH NGO       | USA         |

## 6A2-2

| DENISE BUI                     | Australia |
|--------------------------------|-----------|
| MIRACULOUS WATER SOLUTIONS     | India     |
| BYUR SERVICIOS INTEGRALES S.L. | Spain     |

| KANGEN OOD   | Bulgaria |
|--------------|----------|
| TIMOTHY BACA | USA      |

## 6A2-3

| AGUA KANGEN ISLAS CANARIAS S.L. | Romania |
|---------------------------------|---------|
| HEALTH SPRING SRL#2             | Romania |

AESPA GLOBAL SRL #3 Romania



Thank you for your support and cooperation of the "New 6A Campaign" that took place last month in March. Due to positive feedback and an increase in sales, we have decided to continue this campaign throughout the month of April.

- If the New 6A is "Step 10" the requirements for eligibility remain the same. (5 or more sales within 8 Points during the month of the campaign.)
- However, in the cases of "Steps 1-9" the bonus will be paid with the achievement of becoming a New 6A.
- The support bonus amount for the upline leaders of the New 6A's will be determined by the number of sales within 8 Points as shown below.

5 sales 100% 4 sales 80%

3 sales 60%

2 sales 40%

] sales 20%

We look forward to your continued support and training of the new 6A's to achieve our goals.

Enagic International CEO Hironari Ohshiro