



# ENAGIC GLOBAL E-FRIENDS

Vol  
240

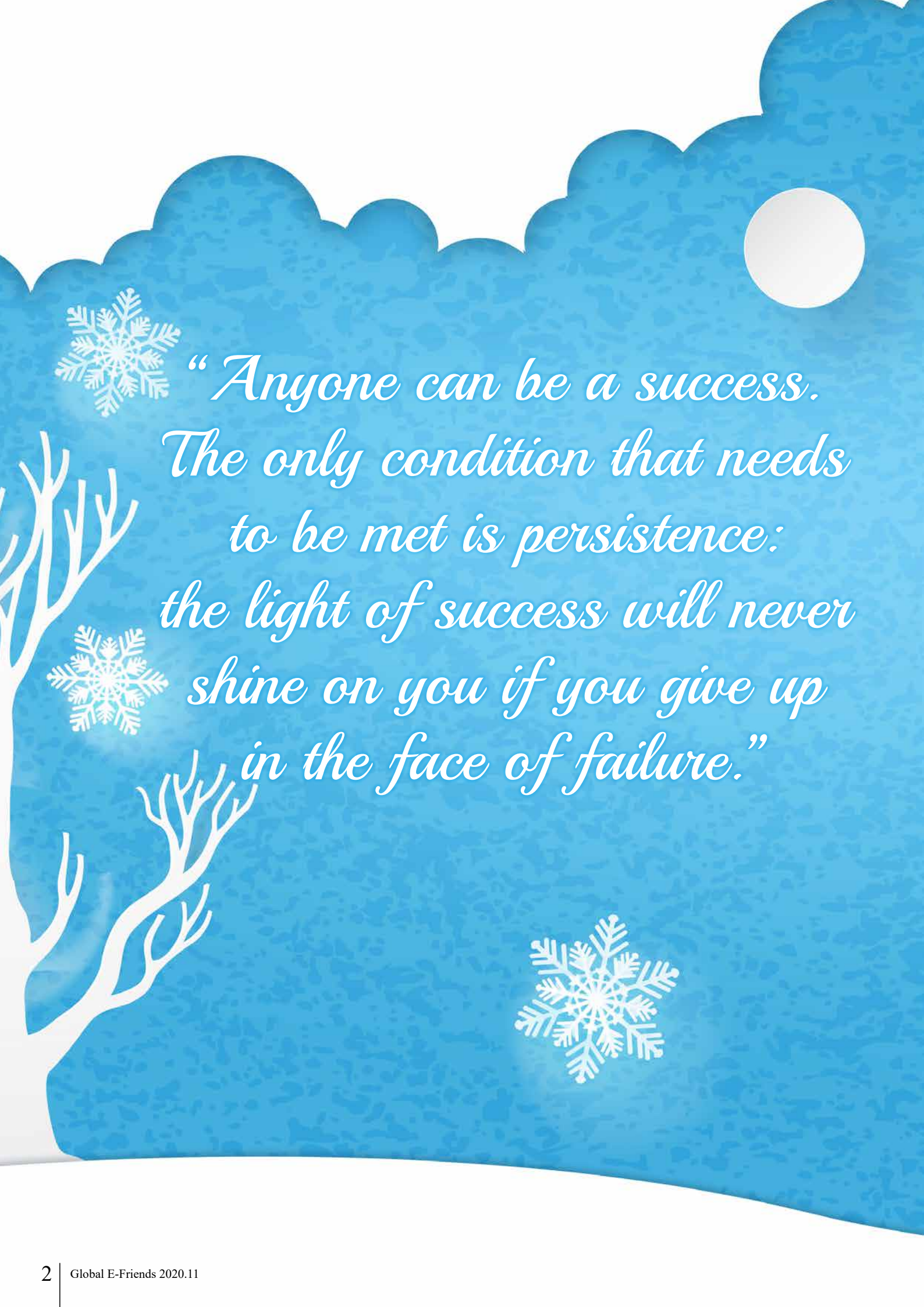
Nov  
2020



Enagic®



*Close Strong and Carry Momentum into 2021*



*“Anyone can be a success.  
The only condition that needs  
to be met is persistence:  
the light of success will never  
shine on you if you give up  
in the face of failure.”*

# *Message*

## *from Mr. Ohshiro*

### *Learn from Adversity and Move Forward in 2021*

We can learn so much from such a challenging year:

- Limitations can often inspire unconventional creativity.
- Restrictions designed to protect us against COVID-19 have forced us to become more resourceful.
- As we have discovered, situations as serious as quarantines and lockdowns can still hold surprising benefits if you let them.

Navigating a pandemic also serves as a valuable reminder to reestablish lost connections and strengthen existing ties. For most of this year, we have been staying close to home on the island of Okinawa. But as the CEO of a company with 40 offices in 23 countries and growing the travel restrictions make it difficult for us to visit the field and maintain vital personal connections. This lack of face-to-face contact is even more of a concern in an industry where meeting, motivating, and training is so vital to business growth. In the absence of in-person business, video conferencing and smart phones are helping us stay connected. It would have been impossible to get through 2020 without these tools.

In the midst of pandemic protocols and social distancing, community has taken on deeper meaning for many people this year. To strengthen relationships as the holiday season approaches, now is the perfect time to stop, take a breath, let go of grudges, mend fences, and focus on moving forward. It would be easy to allow past struggles to drag us down, but my hope is that everyone is able to get closure on such conflicts, since we don't want to carry that type of negative mental energy into the new year.

2020 made us all stronger, more resilient and self-disciplined, even if that's not evident yet. When times do improve, we will be less likely to take times of crisis for granted. We have all faced major personal and professional adversity and hopefully that will allow us to appreciate future prosperity. In the meantime, let us finish 2020 strong and welcome 2021 with enthusiasm!

*Hironari Ohshiro*





# 6A2-3 Square Trees Honor Leaders at E8PA HQ in Okinawa

Visitors strolling the bucolic path behind the E8PA Headquarters in Okinawa will find a simple sign, “6A2-3 Square,” next to a pleasing row of eternal kuroki trees, each one honoring an Enagic Independent Distributor of 6A2-3 rank or above.

Enagic Founder and CEO Hironari Ohshiro planted the first kuroki tree in June 2013. Jayvee Pacifico, currently 6A10-6, was the company’s first honoree. At last count, the path was lined with 182 trees. A white sign marks each tree, listing each awardee’s rank, name, nation and flag next to the Enagic logo.

6A2-3 Square’s trees only deepen the connections to Enagic Independent Distributors around the world. Kuroki trees are known for their longevity and are used to produce the sanshin, a stringed instrument unique to Okinawa that Mr. Ohshiro loves to play.

Mr. Ohshiro views these trees as a living legacy and symbolic connection between the global company he’s built with valuable contributions from Independent Distributors, whom he hopes to grow and foster, much like kuroki. Furthermore, he planted these trees on his homeland, within a few hundred meters of where he found shelter during WWII. 6A2-3 Square serves as a bitter-sweet reminder that the past can be buried and new life can sprout.



# Leading Independent Distributors Share Tips on Closing Sales

Finalizing sales takes skill, savvy, the occasional stroke of good fortune, and of course plenty of practice. There are many personable Enagic Independent Distributors who have honed their sales pitches, learned valuable lessons about what works and what does not, and gone on to achieve business success. To help motivate team members to finish 2020 strong and start 2021 even stronger, several Independent Distributors shared tactics that have worked for them.



Lead with integrity and authenticity. Connect with your customers. Show them that you and your team are the biggest and best option to help them achieve their personal goals and dreams, whether they are health, wealth, happiness or all of the above.

**Darren Ewert, 6A2-4 Canada**



After presenting the product in a few moments, we have to close the sale otherwise the customer leaves and it is hard to return. It is good that the presentation of the product is made to both family members, so they understand and decide together. The customer must trust us. Basically we sell ourselves.

**George Staneiu, 6A2-3 Romania**

Share this life-changing opportunity to everyone and help those who are willing to change their physical and financial life, especially parents who want quality time for their loved ones.



**Amelyn Villegas, 6A4-3 Canada**

There are many ways to succeed in this business. One of the most effective is to show I am a product of product. Meaning I am a product of my Kangen Water machine. I used it for 7 months to discover amazing results... Plus it is amazing water for cooking.



**Oanh Kieu Le, 6A2-3 Canada**

We have the best product! Just share the optimism. Spread the enthusiasm. Close the sale!!!



**Elena Muzquiz Cantu, 6A2 Mexico**



It helps me to close sales talking about the benefits that we have felt in my family from drinking Kangen Water. We are very ecological in our family, and all the plastic that we no longer generate is an inspiration to others. The great benefits of pH 2.5 & pH 11.5 waters help me close sales as well!

**Concepción Castellanos, 6A Mexico**

When what you do is done from the heart everything turns out fast, easy and beautiful.



**Helmuth laad Shakhtour Bohem, 6A Chile**

# India Distributor Profile

*Amit Patoliya*

**6A2-4**

Initially, 6A2-4 Amit Patoliya was content just being a Kangen Water drinker, but a scare involving his second daughter convinced him to join the Enagic business. It's unclear whether 2.5 pH Strong Acidic Water helped his daughter's eye, but Amit became convinced of its power.

Friend 6A2 Ketan Bhaingradiya took Amit to see a Kangen Water demo in March 2018, which is where he met 6A6-4 Updesh Malik. "I was impressed," Amit recalls. "After seeing the emulsification process with Strong Kangen Water, I was just shocked and immediately purchased this amazing [SD501] machine."

That momentous occasion began the "mission of securing 1 lakh [100,000] healthy families" with other members of his *Jal Kranti* family. Amit explains that *Jal Kranti* means "Water Revolutions" in Hindi, adding that it "has a very strong emotional connection with our Indian culture, and I would like to bring happiness through this revolution."





Amit made his first Enagic sale to a relative. “On the basis of trust only, he bought the Kangen Water machine,” he says. “It was very inspiring.”

He reached 6A2-4 after a “mesmerizing journey of \*30 months.” Persistence defines his approach. He estimates that it took him 600 demos to achieve 6A, but he says, “Rejections are part of the process.” Amit quotes ancient Indian philosopher Chanakya: “At the initial stage, people will reject you; and later, they will accept you.”

He emphasizes “focus,” “continuity” and “action” when pursuing sales and strives for “continuous learning.”

Amit remains immensely confident that people will continue to see value in Kangen Water. “My goal is that this ionizer machine is going to come to every home in the future,” he says. “Maybe not immediately, but definitely in time.”

*\*Results not typical. Most distributors who reach this rank take a longer period of time.*





# India Distributor Profile

**Mitesh Baldha**

**6A3-3**



The first time 6A3-3 Mitesh Baldha heard about Kangen Water was during a demo at his textile company in Gujarat, India. He was impressed, but waited to buy his first machine for several months due to budget concerns.

Everything changed on December 4, 2018. That's when Mitesh's good friend and mentor 6A2-2 Amrut Gondaliya visited his house with 6A2-4 Amit Patoliya to present a full demo for his family.

partners I was to focus full-time as an Enagic Independent Distributor." He worked his way up to 6A3-3 in just 22 months, recently becoming one of the "world's fastest 6A3-3\*."

"Amit showed me the pH 11.5 Strong Kangen Water benefits by washing vegetables at my home I was shocked when I saw the pesticides come out," Mitesh recalls. He bought an SD501 machine on the spot. The next morning, he set up a demo at work and his partners ordered four more machines for their homes and office. "On the day when we ordered the machines, I told my business

With a historically strong start, it might seem like Mitesh has faced no obstacles, but he has found people who are more concerned with initial costs than Kangen Water's long-term benefits. He's also grappled with two constants:

- 1) "All people are not ready to learn."
- 2) "People accept negative thoughts of the market rather than take the positive."







Mitesh almost always stays positive and instills confidence in his team members. “I gave the challenge to my partners to be successful in Kangen business on the very first day I started,” he says, and they've proven to be up to the challenge.

“My biggest key to success is my family,” Mitesh says. “My sweetheart Varsha has made so many sacrifices to help me to complete my goal. My Mom and Papa also motivate me and help me to complete my dream by handling our home and children. My daughters Ishika, Isha and Swara always give support by asking me, “Papa, when are you completing 6A3-3?” He achieved that goal through tireless efforts and daily demos that have paid unprecedented dividends.

Mitesh finds constant inspiration from Enagic business, but he takes particular pride in his childhood friend’s journey as an Independent Distributor. “Manish [Ranchhodbhai Sutariya] had debt

of around 1 crore (approximately \$150,000 U.S.) in his export business,” Mitesh says. “When I met him and showed the demo and the potential business to grow, he checked all the properties of Kangen Water machines, borrowed money on interest and started in Kangen business full-time with me. He was debt free within 15 months and he is 6A2.”

Sure, Mitesh earned enough money to buy his dream car, a Mercedes Benz GLS, and he appreciates recognition that comes with big success, but he’s not focused on his own income and growth. “I am always thinking about my team growth,” Mitesh says, though he welcomes love, care and respect” from downlines.



Mitesh is driven to succeed even more in the Enagic business. “I wish to be the first 6A3-8 of India,” he says. “I want to break all the records in sales and achievements. And I will support my team leaders to break my records.”

*\*Results not typical.*

# Canada Distributor Profile

*Oanh Kieu Le*

**6A2-3**

For 15 years, 6A2-3 Oanh Kieu Le looked for ways to support her mother's health and well-being. That's when she met former pharmacist and 6A2-5 Dang Nguyen, who suggested that she try Kangen Water. Oanh purchased an SD501 water ionizer and her mother has been drinking Kangen Water ever since.

In 2018, Oanh received training from Katsumasa Isobe on a trip to Toronto. "He taught me how to deal with people and adopt a win-win mindset," she says. "This is the key to succeed in the business."

A native of Ho Chi Minh City, Vietnam, Oanh moved to Calgary, Alberta in 2002, inspired by a desire for change and a "dream to have a better living standard so I can help other

people from my family." After moving, she went to school and became a hairdresser.

She later contributed as a stay-at-home mom who also cared for her ailing mother. She even attempted to work with another direct selling company that didn't satisfy her financial or career needs, but Enagic checked every box, which convinced her to become an Independent Distributor.





Oanh first sold an SD501 to friend Oanh Vo. “She was with another networking company about anti-aging and skin care products,” Oanh recalls. “Since I shared with her Kangen Water, and the company’s compensation plan, she was excited to join my team and she is now one of the strong downlines” with a 6A2-3 rank.

Making connections has served Oanh well in becoming 6A2-3, though she’s far from

finished. “I want to achieve 6A2-8 in the near future,” she says. Oanh also hopes to help her team members achieve their life goals.

Oanh is focused on Enagic, though she does find time to cook, shop, and chat with friends. As she says, “From sharing to friends, I discovered many positive responses.” Given Oanh’s positive approach, her opportunities seem limitless.





# North Carolina Distributor Profile

*Loan Nguyen*

**6A2-2**

To call the night that 6A Loan Nguyen installed a K8 machine in her North Carolina home eventful would be an understatement. Her excitement quickly led to sharing Kangen Water with her brother Quan. He was skeptical at first, so Loan scheduled a demonstration and Quan quickly fell for the product, buying a K8 and starting down the Road to 6A, which is where he now ranks. Later, while upline Vi Thi Thuy Nguyen was livestreaming her demo to Quan on Facebook, Loan found another promising lead. "One of my friends commented and told me to come to her house and do a demonstration," Loan says. "After my brother's house, we traveled to my friend's house and she bought a K8 too!"

Loan has a flair for making dramatic sales, even when she's on the road. Consider her business trip to Dallas, Texas. Loan booked an Uber driver to pick her up from the airport. Their conversation soon led to Kangen Water. He'd heard of the product, but to prove its merit, Loan redirected him to the local Enagic office to drink Kangen Water. He was impressed, soon

returned to the office with his wife for Loan's demo, and bought a K8. "His wife called me and told me she appreciates what I'd done for her," Loan recalls. "I feel good about what I do."

When one of Loan's nail salon employees introduced her to Kangen Water, she was also doubtful at first. Loan said, "It's just water, it's





"You have to support your team," Loan says. "That's how you grow your business. If you want to have success, you have to follow up with your downline and customers. You have to take care of them." Loan touches base with each downline up to 10 times a day, constantly uplifting them with positive messages.

not a miracle." The employee surprised her at home with a team of Independent Distributors who led a persuasive demonstration. "I fell in love with the product and said I'm going to buy the machine right away," Loan says. "I experienced the product for a couple of weeks and shared with my family and my friends, my loved ones, because I care about their health." She soon jumped head-first into the business.

Loan still owns the nail salon, but left the business in her husband's hands so she can focus on being an Independent Distributor. Stepping back has helped her well-being on many levels. "My shop is very busy and I worked all day long with my hands, moving and doing nails," she says. "At night, I'd have pain problems. Both of my arms hurt and I had to massage them when I go to sleep. When I drink Kangen Water, it helped me a lot."

When Loan moved to the United States from Saigon, Vietnam, at age 13, her family didn't have much money, so she had to work for a living. She quit school in 10th grade and learned to become a nail technician, helping at her family's salon. She worked for years in nail salons before she was ready to make a big switch. Enagic provided that opportunity. "I stayed in one spot on my feet all day. I didn't go out to see different things around the world," Loan says. "With Enagic business, I get to travel and meet a lot of great people. It changed my life."

When not working, Loan enjoys time with her family and team. "If I have time, I have all of my team within 2 hours or 3 hours come to my house, stay overnight for team bonding and to have fun," she says. "They bring their children and hang out with my kids. I cook and we bond and in the morning, start training."

Loan leads a full life between family, friends and work, but still makes time to give back. When COVID-19 hit, Loan and her husband were forced to temporarily close the nail salon, and she sprung into action. She told her downlines, "We have to do something to help this country." She knew about the demand for face masks so Loan shopped for fabric and YouTube'd instructions on how to sew face masks. "I didn't know if they'd take it or not," Loan says, "but I just made it."

Loan and her team members plastic wrapped masks and donated to nearby Nash General Hospital through a customer from the nail salon, an emergency room nurse. She also donated to a hospital in Tarboro, a nursing home in Florida near where her cousin lives, and shipped masks to a hospital in California. "Other nail salons made thousands and thousands of dollars by selling masks, but I don't care," Loan says. "We made and donated more than 1,000 masks. I know it's little, but you know that you have to do something to help this country during pandemic time." The world, and Enagic, benefit from Loan's generous spirit.





# Enagic San Diego County Open in 2020 is a **Big Hit!**



Enagic Golf Club at Eastlake revived the prestigious San Diego County Open from October 13-15 in Chula Vista, California. The tournament previously ran from 1929 through 2001 and counts Golf Hall of Famers Sam Snead and Billy Casper as past champions. VP/COO of Enagic Golf Club at Eastlake Neil Finch worked with Enagic Founder and CEO Hironari Ohshiro and PGA Southern California to ensure the tournament went as smoothly as possible during the pandemic. They succeeded.

In the September 2020 Enagic Global E-Friends, Finch detailed course improvements that added 350 yards, 11 bunkers, and 12 sets of tees. *"The scores shot during the tournament CONFIRMED that changes were good,"* he says. *"We were trying to establish the Enagic Golf Club as a legitimate Championship Course, and we did."*



**Neil Finch**  
VP/COO of Enagic Golf Club  
at Eastlake

With a 3-day total of -14, new PGA Pro and 2020 Pepperdine graduate Sahith Theegala took first place and \$10,000 along with an Enagic SD501 Platinum water ionizer. Theegala won the tournament by a single stroke over a competitive field including Enagic Golf Academy graduate Genki Tamashiro, who finished in fourth place. The top amateur was 19-year-old Kento Yamawaki with a score of -12 under par.

Max DeSpain, Southern California PGA Director of Competitions, provided the tour perspective on the 54-hole championship, saying, "When you see this type of commitment from the golf course management and their desire to host, it was an easy decision to bring the San Diego County Open to Enagic Golf Club at Eastlake."

DeSpain singled out this year's winner, saying, "Sahith Theegala was a three-time NCAA All-

# Enagic San Diego County Open in 2020 is a Big Hit!



American at Pepperdine University and recipient of the 2020 Haskins Award, Ben Hogan Award and Jack Nicklaus Award, becoming only the fifth player to win all three awards in the same year. Sahith's name will fit perfectly to the list of champions in the San Diego County Open."

Finch makes it clear that the course will only get better. "In the future, we will add numerous greenside and fairway bunkers to strengthen and enhance the playability of the course," he says. "This will make the course more difficult for the Pros as well as making the course more aesthetically pleasing. We also plan to add one more tee and expand the size of several greens to continue to improve the playability and aesthetics of the course."

Now that Enagic Golf Club at Eastlake has proven capable of hosting a successful tournament, Finch is excited for the future. "We have laid the foundation to

PGA Southern California  
Championship

Recap: CHULA VISTA, California – Sahith Theegala of Chino Hills came out victorious at the San Diego County Open after three-days of stellar golf. Theegal. More »

FULL LEADERBOARD

POS	PLAYER	TOTAL	THRU	TODAY	R1	R2	R3	STROKES	PURSE
1	Sahith Theegala - Chino Hills, CA	-14	F	-7	69	66	64	199	\$10,000 ☆
T2	Derek Castillo - Yorba Linda, CA	-13	F	-4	67	66	67	200	\$5,000 ☆
T2	Manny Manzone - Scottsdale, AZ	-13	F	-4	67	66	67	200	\$5,000 ☆
T4	Tamashiro Genki - Chula Vista, CA	-12	F	-6	69	66	66	201	\$2,535 ☆
T4	Kyle Karazissis - Indian Wells, CA	-12	F	-5	65	70	66	201	\$2,535 ☆

continue to add other Southern California Golf Association (SCGA) and United States Golf Association (USGA) golf events." The 2021 Enagic San Diego County Open returns to Enagic Golf Club at Eastlake in October of next year.



## Genki Tamashiro

Genki graduated from Enagic Golf Academy in Okinawa. "Genki played really well and came in T4 in the Enagic San Diego Open. I believe that once he is allowed to qualify and play in tournaments in Japan, after training and gaining tournament experience in the U.S., that Genki will be very successful on the Japan Tour and hopefully come back to the US PGA Tour in the future." - Neil Finch, VP / COO Enagic Golf Club at Eastlake

# Tomo Takabayashi

## Enagic Employee Spotlight



**Enagic USA General Manager** Tomo Takabayashi's career has taken him around the world. Originally from Hamamatsu City in Japan's Shizuoka Prefecture, he moved to Los Angeles at the age of 18 to study. To become more familiar with the English language and American culture, he joined a sightseeing company, leading tours for six years, which allowed him to develop his hospitality and people skills. Enagic Founder and CEO Hironari Ohshiro hired him in 2006 and he remained in L.A. for five years before transferring to the Enagic Europe main office in Germany.

"Europe is more complicated than the U.S. because it contains more than 30 countries," Takabayashi says, citing "different languages, cultures, law, etc." That said, "We are still the same. Our mind of compassion is the same. We all need to improve our physical, financial, and mental health." He helped increase Enagic's market share throughout his nine years in Europe before returning to California in 2019 as Sales Director.

"I was given another big challenge, especially during this tough COVID situation," Takabayashi says, "but again, what we focus on never changed and we continue to share True Health around the world."

### *How did you learn about Enagic?*

The Enagic office was right next door to the employment agency I was visiting when looking for a career change. The agency suggested I go directly to the Enagic office to see if they were hiring. Mr. Ohshiro happened to be visiting L.A. from Okinawa and I was hired on the spot.

### *What were your initial impressions of Enagic?*

Everything was new. It was nothing like other companies I used to work for. It took a while for me to understand Enagic's business concepts.

### *What are your favorite aspects of working for Enagic?*

To be able to change people's lives. We are able to watch people succeed in life financially while living a healthy lifestyle by drinking and spreading the greatness of Kangen Water.



### *What are the biggest challenges with working for Enagic?*

Supporting distributors with different personalities. I want everyone to understand the Enagic business and for uplines to assist their downlines and educate them.

### *What is your most memorable Enagic experience?*

The 7th Anniversary event in Europe. It was the first time I was in charge of an event at Enagic.





### *Which co-worker is your Enagic hero?*

Mr. and Mrs. Ohshiro.

### *What do you respect most about them?*

Coming from a small village in Okinawa and changing so many people's lives. Mrs. Ohshiro has always been by Mr. Ohshiro's side and supporting him throughout this journey. They have stuck to their beliefs even during hard times and have succeeded together. Even now, they are both committed to Enagic and continue to bring new ideas to help and support our distributors.



### *Do you drink Kangen Water?*

Yes, my family and I drink Kangen Water every day. It's part of our daily routine.

### *Do you use other types of water?*

Strong Acidic Water and Beauty Water. My family loves the Beauty Water.

### *Do you enjoy any other Enagic products?*

I have an Anespa installed in my home and my family loves it. We also take Ukon to stay healthy.



### *How is Enagic different from other companies?*

We think about the distributors first. Mr. Ohshiro's vision has not changed since he created the company. We are a giving company, helping so many people around the world. Even during these hard times, we are still able to help so many people. Enagic gives everyone a chance to succeed. Our compensation plan is also the best in the market.

### *Do you have any unforgettable memories of Enagic Distributors?*

Meeting distributors in different countries for seminars. I got to know many distributors while I was in Europe for 9 years. Now I am back in USA and excited to make memories with the USA team.

### *What are you focusing on right now with the company?*

To make a company that is trusting and reliable. Especially during this difficult time, I want our distributors to feel safe and worry-free while working with Enagic. This is the time for everyone to spread the knowledge of Kangen Water and help people in need.

### *What are your objectives in the future with Enagic?*

I want more people to know the greatness of Enagic and Mr. Ohshiro's beliefs. My goal is to introduce more people to Enagic's True Health and wellness. I want to help more people.





# Restaurant Showcases Kangen Water



## *I Luv Pho Vietnamese Noodle Soup & Grill*

Many people associate Kangen Water with home use, but Enagic's machines are versatile enough for office settings and even high-volume restaurants. I Luv Pho Vietnamese Noodle Soup & Grill in Sugarland, Texas, is a partnership between two Independent Distributors who met in North Carolina that features three different waters.

6A2 Vicky Nguyen, who's based in Raleigh, North Carolina, met downline 6A Quynh Dao while they were working together at a North Carolina nail salon. Quynh relocated to Sugarland, a Houston suburb, and took over I Luv Pho in early 2020. The partners installed Kangen Water machines and display promotional materials in the restaurant since they're both still Independent Distributors and believe so strongly in the product.

Customers receive 7.0 pH neutral water to enjoy with their food, which focuses on Vietnamese noodle soups, rice dishes and rolls. I Luv Pho chefs cook with 9.5 pH Kangen Water, using it to clean ingredients and cook their signature soups. Restaurant employees use 2.5 pH Strong Acidic Water to clean tables and chairs for guests, which is more important than ever before. I Luv Pho even uses Kangen Water to feed rose bushes outdoors and their decorative "lucky tree" and "money tree" indoors.



# Stories of Success

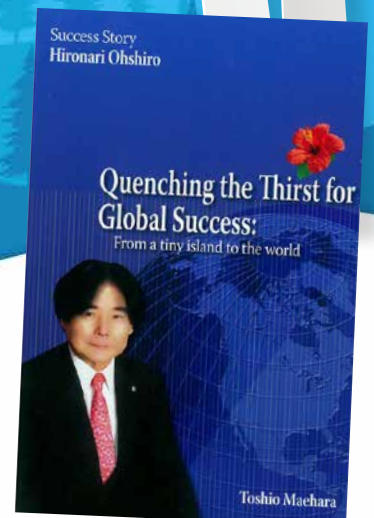
## ***Keep Moving, But Don't Stop, and Learn, But Don't Overanalyze***

Back when we were learning about theories of management, we were taught that the decision-making processes of management should be drawn out for as long as possible. The reason being that if you take enough time, new information would come in, which would allow the decision-making capacity of the management team to gain traction. Perhaps this style of thinking doesn't cut it anymore in today's world of super-fast, high-tech information exchange. Ohshiro's philosophy, as I've already mentioned, is to "move forward, even if you're mistaken". In other words, don't delay and just get on with it. Once you've done it, then you can start thinking about whether it was the right thing to do or not.

Above is an excerpt from the book **Quenching the Thirst for Global Success, the Success Story of Hironari Ohshiro**.  
Toshio M. (2015)

It is filled with incredible lessons, motivational stories and the actions that were taken to create Enagic.

A must-read for distributors, it is available at [www.enagic.com/shop](http://www.enagic.com/shop) Also available in Chinese, Italian, French, Spanish and Japanese! Contact your local branch office for details.



# Ask E-Friends: How Do Kangen Water Machines Transform Water?

“Ask E-Friends” features frequently asked questions from Enagic Independent Distributors around the world. One new question this month:

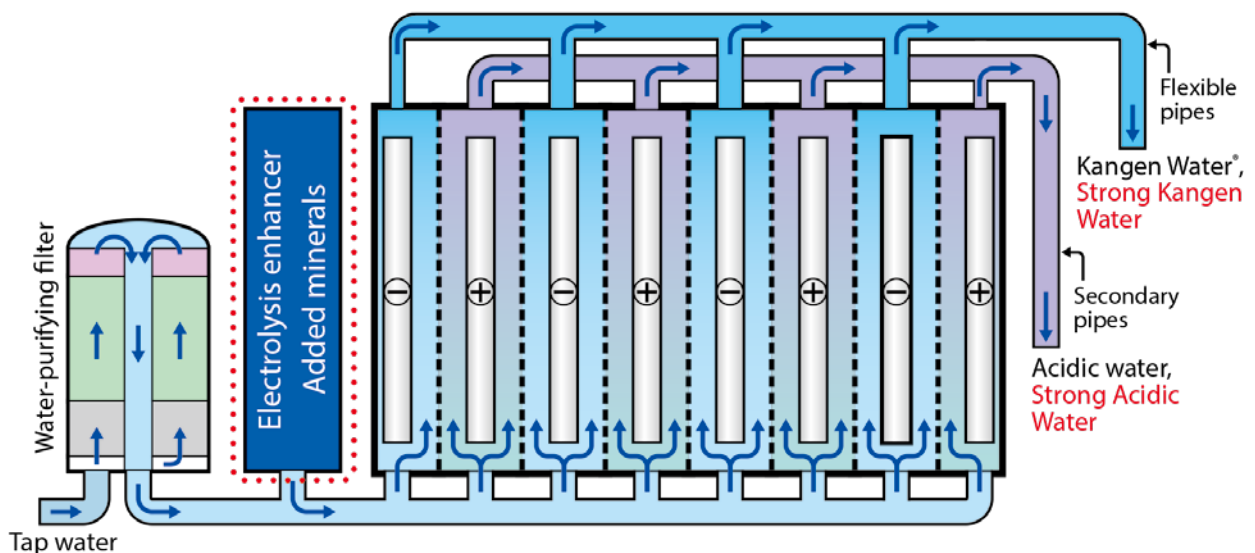
Q:

“Hi, Enagic, I was wondering how your machines turn tap water into alkaline/acidic waters? It would be very great if you could walk me through the process!”

A 2012 Wall Street Journal story from Laura Johannes does a good job of explaining ionization, which is the driving force behind tap water’s transformation. She writes, “The process, also called ‘electrolysis,’ is accomplished using negatively and positively charged electrodes. In the process, water atoms give electrons to the electrodes or receive them. The result is a chemical reaction that results in water becoming more acid or alkaline...Tap water typically has a pH of around 7, or neutral; alkaline water has a pH of more than 7; acidic water, less than 7.”

A:

Enagic’s flagship Kangen Water machine, the K8, features 8 platinum-dipped titanium plates that increase water ionization and generate five types of water: Strong Kangen Water, Kangen Water®, Neutral

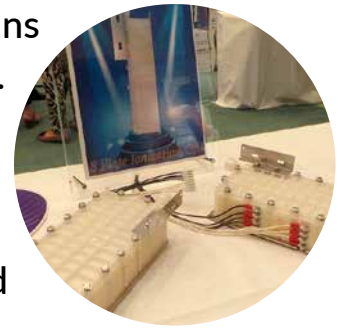




Water, Beauty Water, and Strong Acidic Water.

SD501 is another popular option that contains seven plates and JRIV utilizes four plates. All of these machines are able to produce water with a pH ranging from 2.5 to 11.5.

Hydrogen-rich Kangen Water falls within a pH range of 8.5 – 9.5 and is Enagic’s recommended option for drinking and cooking.



# LEVELUK K8





**CONTACT**

AN ENAGIC INDEPENDENT  
DISTRIBUTOR FOR DETAILS.

<p style="color: #c00000; font-weight: bold;">Strong Acidic Water</p> <div style="background-color: #c00000; color: white; border-radius: 50%; width: 60px; height: 60px; display: flex; align-items: center; justify-content: center; margin: 0 auto; font-weight: bold; font-size: 1.2em;">pH 2.5</div> <p style="color: #c00000; font-weight: bold;">Commercial operation</p> <p style="color: #c00000; font-weight: bold;">Hygiene</p> <p style="color: #c00000; font-weight: bold;">Cleaning &amp; reducing germs</p>	<p style="color: #ffcc00; font-weight: bold;">Beauty Water</p> <div style="background-color: #ffcc00; color: white; border-radius: 50%; width: 60px; height: 60px; display: flex; align-items: center; justify-content: center; margin: 0 auto; font-weight: bold; font-size: 1.2em;">pH 4.0 - 6.0</div> <p style="color: #ffcc00; font-weight: bold;">Face wash</p> <p style="color: #ffcc00; font-weight: bold;">Hair care</p> <p style="color: #ffcc00; font-weight: bold;">Polishing</p> <p style="color: #ffcc00; font-weight: bold;">Cleaning</p> <p style="color: #ffcc00; font-weight: bold;">Frozen food</p> <p style="color: #ffcc00; font-weight: bold;">Pet care</p>	<p style="color: #008000; font-weight: bold;">Clean water</p> <div style="background-color: #008000; color: white; border-radius: 50%; width: 60px; height: 60px; display: flex; align-items: center; justify-content: center; margin: 0 auto; font-weight: bold; font-size: 1.2em;">pH 7</div> <p style="color: #008000; font-weight: bold;">Medication</p> <p style="color: #008000; font-weight: bold;">Baby food</p>	<p style="color: #0070c0; font-weight: bold;">Kangen Water®</p> <div style="background-color: #0070c0; color: white; border-radius: 50%; width: 60px; height: 60px; display: flex; align-items: center; justify-content: center; margin: 0 auto; font-weight: bold; font-size: 1.2em;">pH 8.5 - 9.5</div> <p style="color: #0070c0; font-weight: bold;">Drinking</p> <p style="color: #0070c0; font-weight: bold;">Plants</p> <p style="color: #0070c0; font-weight: bold;">Soups &amp; stews</p> <p style="color: #0070c0; font-weight: bold;">Coffee &amp; tea</p> <p style="color: #0070c0; font-weight: bold;">Food preparation</p>	<p style="color: #4b0082; font-weight: bold;">Strong Kangen Water®</p> <div style="background-color: #4b0082; color: white; border-radius: 50%; width: 60px; height: 60px; display: flex; align-items: center; justify-content: center; margin: 0 auto; font-weight: bold; font-size: 1.2em;">pH 11</div> <p style="color: #4b0082; font-weight: bold;">Food preparation</p> <p style="color: #4b0082; font-weight: bold;">Cleaning</p> <p style="color: #4b0082; font-weight: bold;">Stain removal</p> <p style="color: #4b0082; font-weight: bold;">Dishes</p>
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If you have any other questions about Enagic for us to answer in future newsletters, please e-mail [enagic@efriends.com](mailto:enagic@efriends.com).

# Congratulations to each of you for your outstanding achievement!

## September 2020 New 6A and Above Title Achievers

### 6A

RCDC VENTURES PTY LTD	Australia	KANGEN WATER V/THAO NGUYEN	Denmark
AMELIA TUIPULOTU	Australia	WAN CHI	Hong Kong
RAVINDER KAUR GILL	Australia	HUANG HUAN MEI	Hong Kong
AMANDEEP KAUR BRAR	Australia	TSE YUET NA	Hong Kong
JENNIFER TRISTAN	Australia	RUNA SHEFALI	India
SINEAD NICOLE CLAUSS	Australia	SHAILENDRA NAGLE	India
ANNETTE THOMPSON #2	Australia	SYED GOUSIA	India
VUONG MONG BUI	Australia	DEVUNOORI SREENIVAS	India
JAYDEN LE	Australia	RASHMI	India
TONI H C UYGUANGCO #3	Australia	SHILPI KHANDELWAL	India
AGUA E SAUDE PROMOCAO DE VENDAS	Brazil	PRASHANT SONI	India
ROBERTO YOSHIO HOSOMI	Brazil	SHWETA SUREKA	India
ADAM CHENG #5	Canada	RAKHI BHARADWAJ	India
MYRNA DE LA VICTORIA #2	Canada	VARSHABEN MITESHBHAI BALDHA	India
KIN FUN TONG	Canada	DHARMISTHABEN RAJESH SAVALIA	India
ACECOLOR PRINTING & SUPPLY CORPORATION	Canada	SHIVANGI MOHITBHAI VAGHASIYA	India
MEKIFY INC.	Canada	SHILPABEN JANAKBHAI KACHHADIIYA	India
KRIS KENT	Canada	BHAVESHKUMAR BHAGVANBHAI PATEL	India
YUNEISY M BETANCOURT	Canada	ABDUL ROSIT	Indonesia
REBEKAH CAMPBELL	Canada	SUPARHARNANI . S.PT	Indonesia
MARIA LEUNG	Canada	KRIDHA JALU PAMUNGKAS	Indonesia
RWAYDA AKL	Canada	YUKI ADITIA WUANA	Indonesia
CHAD EDWARD BOMFORD	Canada	ANNE LOKE	Malaysia
MALIE M ALIPO-ON	Canada	MOK E LIN	Malaysia
IMSUD INC.	Canada	AU WEI MING	Malaysia
JANET O. AYODELE	Canada	FAN SIEW LEE	Malaysia
OBISO FINANCIAL SOLUTIONS CORP. #4	Canada	LIEN KIM MOY	Malaysia
MONICA L. CURLE	Canada	MUHAMMAD SHUHAIB AR RUMY BIN WAHAP	Malaysia
HSAR KHI LAR WALTER	Canada	MONICA MARGARITA MUGUERZA GONZALEZ	Mexico
CECILLE Y. VILLANUEVA	Canada	SHERYL SALAZAR VICTORINO	Philippines
ERMY & STEPHANE INC.	Canada	REX CHICO PRANTILLA	Philippines
MYLES & BRIELLE DIGITAL INC.	Canada	ALEKSANDR KNYAZEV	Russia
#2554596 ONTARIO INC	Canada	CHIA CHENG EE	Singapore
TRINH THAI	Canada	桓松企業社 鐘琪女亭	Taiwan
ISABEL SMOLE MARTINEZ	Spain	HO THI MY CHI	Thailand
ROSANA MARQUES RODRIGUEZ	Spain	NGUYEN THI BANH	Thailand
AMBIENTALIA DI BARONTI ALESSANDRO	Italy	NGUYEN TUAN HUNG	Thailand
ANKE VON PUTTKAMER	Germany	THIEU KHAC SU	Thailand
VACLAV HORAK	Czech Republic	ATH PHA	Thailand
PAVEL RIHA	Czech Republic	CHOY DARA#2	Thailand
EDUARDO CESAR MANITTO	Spain	RANIA FU AD GEORGE KHOURY	UAE
AMO ZECE FIX SRL	Romania	ELILTA ZEWDIE-TEKLU #1	USA
GABRIELA PETRUTA ROATA	Romania	FINOT M BASORE	USA

NEMIA M SEVILLA	USA
ANU JOSEPH #1	USA
JANE A CAMPO #1	USA
SAMUEL MARK Z. GALARPE JR	USA
NICOLAS A. SANCHEZ	USA
ERIN RILEY LITTLE	USA
ERIC M KASSEL	USA
C3CRYO CLUB LLC	USA
BELLE VITI LLC	USA
TRI H NGUYEN	USA
ALLA ZAYETS #2	USA
FILLING UP EMPTY CUPS LLC #C	USA

TERESA ESPINOZA	USA
LUONG V HOANG	USA
KENNY K. KHONG	USA
TRANG TRUONG	USA
ANNIE VU #B	USA
HUONG THI DIEM TRAN	USA
EMMA LAN THANH TRAN	USA
HAI HOANG NGUYEN #2	USA
DANNIE LAI	USA
LILLIAN PHAM MAVRONICLES	USA
P & U ENTERPRISE INC	USA
NICOLAS THAO BUI	USA

## 6A2

JOAN A WEDD	Australia
AARON NAM BUI-LE	Australia
ROSA HUTAKO CASICAVA NOUCHI	Brazil
DUSTIN D PRETTY	Canada
OBISO FINANCIAL SOLUTIONS CORP.	Canada
MYLES & BRIELLE DIGITAL INC.	Canada
KRISZTINA GIRAN	Canada
VAN NGOC THI LE	Canada
TRINH THAI	Canada
JOAN MARI AIKEN LIMBO	Canada
SUKHVIR SEKHON	Canada
MARIA LEUNG	Canada
BOYD CAMPBELL #3	Canada
MATTHIEU COUTURE	Canada
BISCO INTERMEDIAR SRL	Romania
MARTINA DIECKMANN	Germany
MAI ANH TRUONG	Poland
YAGO Y PABLO DIEGO SL	Spain
TREKANT BAR V/VAN DAY TRUONG	Denmark

LAI QING RONG	Hong Kong
MADHU SUDHAN B	India
INDMAK CORPORATION	India
NAMRATABEN VIPULBHAI MANGUKIYA	India
ROHIT ARYAN	India
KHOO EDWIN KHOO KENG HOE	Malaysia
ELENA MUZQUIZ CANTU	Mexico
CATHERINE CABE	Philippines
MARIA JINSEL TOCMO	Philippines
CLEMENT LEE #2	Singapore
LEO WEI LAN AELDRA	Singapore
NGUYEN THI BAN	Thailand
JALAL NAWAF ZAITOUNI	UAE
SHELLY TATUM PRESENTS	USA
ION WATER EMPIRE LLC	USA
MEGAN PHAM LLC	USA
T&T PHAM LLC	USA
DERRICK T TRAN	USA

## 6A2-2

SUNDRA HEALING INC.	Canada
RRR DREAM CATCHERS LTD	Canada
DAO ANH THI VO	Canada
NIKKI GEMEDA MARKETING INCORPORATED#1	Canada

KANGEN WATER DIN SUNDHED	Denmark
FILLING UP EMPTY CUPS LLC	USA
KEVIN TANG LLC #B	USA
EAGLES SMART MARKETING LLC	USA

## 6A2-3

ISHA ENTERPRISE	India
BUI HONG THUY	Czech Republic

## 6A2-4

AMIT PATOLIYA	India
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Get your skills and experience recognized as a Direct Seller  
Under **“Recognition of Prior Learning”** Certification Program  
Under **Government of India- Skill India Mission**



**An Online Orientation, Assessment  
& Certification Program**

**Open for Enagic India Direct Sellers!**

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An initiative supported by  to  
upskill and certify

their Direct Sellers according to National Occupational Standards

**ADVANTAGES OF THE PROGRAM**

- ❑ An exclusive offer to the Enagic India Direct Seller network for getting their skills and experience certified as a Direct Seller under Recognition of Prior Learning (RPL Program) scheme launched by Govt. of India
- ❑ Program also hones the skills of direct selling with respect to the National Standard of Direct Sellers as notified by the Government



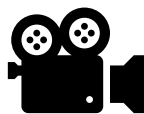
**COST OF THE CERTIFICATION PROGRAM**

- ❑ As an **Individual** pay the nominal course + assessment fee of **Rs 500/- + GST**
- ❑ **For Network Leaders** doing bulk purchase for their team, the Reward Scheme offers **20% extra logins over and above the purchase of 10 logins to the course**

**REGISTERING FOR THE PROGRAM**

- ❑ Log on to [www.enagic.co.in](http://www.enagic.co.in) and click on the  button
- ❑ Select the **“Certification Program for Direct Sellers/ Individual Sales Professionals”**
- ❑ Register for the program

**TO KNOW FURTHER ABOUT  
THIS CERTIFICATION COURSE,  
CLICK ON THE VIDEO LINKS**



- What is this Course?  
<https://vimeo.com/user117815703/review/444762908/efd89a2896>
- What are National Occupational Standards?  
<https://vimeo.com/user117815703/review/459919880/b1b19d2d91>
- Can I preview this program before buying?  
<https://vimeo.com/user117815703/review/459918339/0d2a59d525>
- Great! Where do I register?  
<https://vimeo.com/user117815703/review/459918850/2e3ebc3069>

For any further clarifications  
and information, please contact:



**Enagic  
Customer  
Support**

**SkillEd India Helpline  
8299841020  
[info@kedman.in](mailto:info@kedman.in)**



भारत सरकार - स्किल इंडिया मिशन के अंतर्गत  
“पूर्व ज्ञान की मान्यता” सर्टिफिकेशन प्रोग्राम के तहत  
एक डायरेक्ट सेलर के रूप में अपने कौशल के लिए मान्यता प्राप्त करें



एक ऑनलाइन ओरिएंटेशन, असेसमेंट  
और सर्टिफिकेशन प्रोग्राम

इनेजिक इंडिया के डायरेक्ट सेलर्स के लिए उपलब्ध!

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अपने डायरेक्ट सेलर्स के कौशल को बढ़ावा देने और सर्टिफाइ करने के लिए



द्वारा समर्थित एक पहल

## इस प्रोग्राम का लाभ

- इनेजिक इंडिया के डायरेक्ट सेलर नेटवर्क के लिए एक विशेष ऑफ़र, उनके कौशल को एक वास्तविक डायरेक्ट सेलर के रूप में प्रमाणित करने के लिए - भारत सरकार द्वारा शुरू की गई रिकग्निशन ऑफ़ प्रायर लर्निंग (आर.पी.एल. प्रोग्राम) / पूर्व ज्ञान की मान्यता स्कीम के तहत
- सर्टिफिकेट देने के अलावा यह प्रोग्राम सरकार द्वारा अधिसूचित नेशनल स्टैंडर्ड्स के अनुरूप डायरेक्ट सेलर्स के कौशल को बढ़ावा देगा



## सर्टिफिकेशन प्रोग्राम की लागत

- इंडिविजुअल रूप में कोर्स और सर्टिफिकेशन के लिए Rs 500/- + GST की नाममात्र फ़ीस का भुगतान करें
- नेटवर्क लीडर्स की बल्क पर्चेस (10 लोगिस से ज़्यादा की खरीदार) के लिए - 20% डिस्काउंट देने की एक रिवाइड योजना है

## प्रोग्राम के लिए रजिस्टर करना

- [www.enagic.co.in](http://www.enagic.co.in) पर लॉग ऑन करें और  बटन पर क्लिक करें
- फिर "Certification Program For Direct Sellers/ Individual Sales Professionals" चुनें
- प्रोग्राम के लिए रजिस्टर करें



प्रोग्राम के ओवरव्यू और  
रजिस्ट्रेशन के लिए दिए  
गए वीडियो लिंक्स पर  
क्लिक करें

यह कोर्स क्या है?

<https://vimeo.com/user117815703/review/449955732/8e1a466a79>

नेशनल ऑक्यूपेशनल स्टैंडर्ड्स क्या होते हैं?

<https://vimeo.com/user117815703/review/459314683/c5ddace809>

खरीदने से पहले, क्या हम इसे देख सकते हैं?

<https://vimeo.com/user117815703/review/459318832/3c186e0ae4>

बढ़िया! रजिस्टर कहाँ करना है?

<https://vimeo.com/user117815703/review/459319589/c8730d3731>

स्पष्टीकरण और आवश्यक जानकारी  
के लिए, कृपया संपर्क करें:



**Enagic**  
Customer  
Support

**SkillEd India Helpline**  
8299841020  
[info@kedman.in](mailto:info@kedman.in)

# TEAM ENAGIC

DAISUKE SHIKOMA

KOSEI TANAKA

KAZUHIKO ISHIMINE

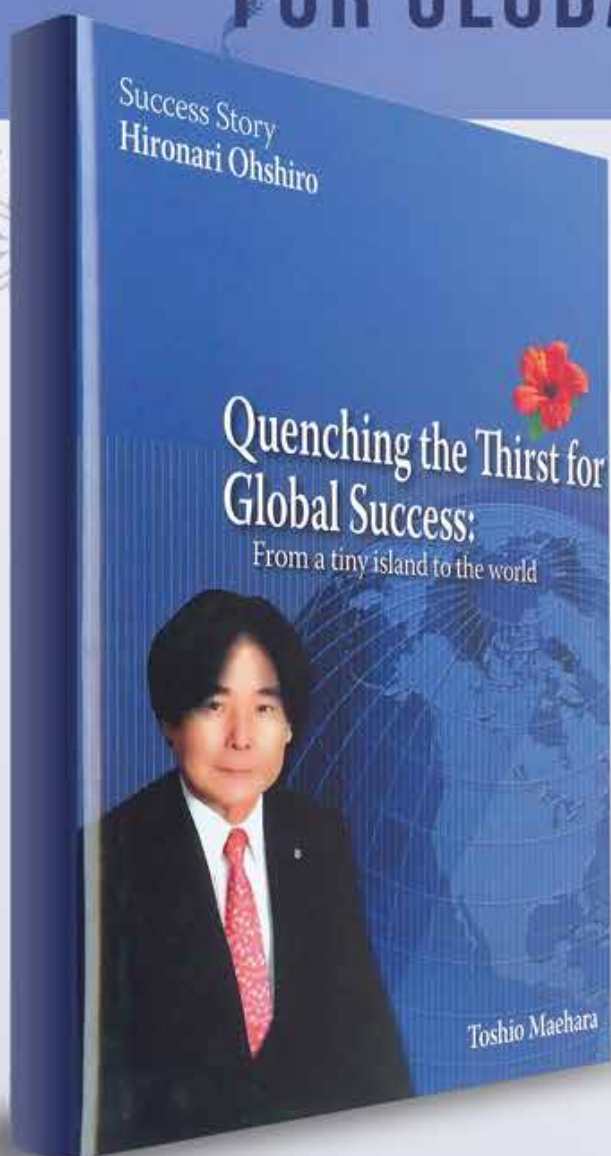
SEIYA YAMASHITA



## ENAGIC INTERNATIONAL BASEBALL TEAM

# QUENCHING THE THIRST

## FOR GLOBAL SUCCESS



*The incredible story of Enagic Founder Hironari Ohshiro should be*

**#1** on your **HOLIDAY** READING LIST!

**A MUST-READ  
FOR EVERYONE  
ON YOUR TEAM**

**PURCHASE ONLINE**  
OR CONTACT ENAGIC FOR DETAILS.