

"This characteristic is powerful, it is transformative and it is healing for when a nation, and a world, tuly need hope."

Message from

Hope.

It's the virtue we give each other during a challenging crisis. It's the power of the undaunted human spirit to persevere in the face of any adversity.

I understood hope as a young boy when my siblings fell ill with malaria. The Second World War was rapidly approaching our tiny island of Okinawa and times were extremely hard. So, when my siblings became ill, hope was ALL we had. Hope that there might be an end to this nonsensical war, hope that food would appear, hope that a better day existed tomorrow.

Those who persevere have a single trait which makes them amazing. Not only do they themselves possess and demonstrate hope... but more importantly, they possess the ability to instill hope in OTHERS. These characteristics are powerful, transformative, and healing for when a nation and world truly needs hope.

I see the light at the end of this seemingly dark tunnel. We will bounce back as a unified planet and embrace our neighbors, many of whom we have known for ages. We'll share essential supplies, we'll check in more often and we'll offer comforting smiles when people lose hope. We will become Hope Warriors of redemption, revival and recovery.

I am counting on YOU to embrace hope and to inject it into others, each and every day. We have coined the term True Health and now more than ever, we need to wash the world with all THREE components of True Health.

We will ascend in True Health! Join me!

I'll see you on the trail ahead, Hironari Ohshiro



A Message of Hope!

"Hope is a belief in a better tomorrow. Hope will provide an opportunity for positive change; a change that must be acted upon to achieve. A change that is available for any man or woman to pursue. Hope is the spark that ignites

a raging fire of passion, which may lead

to unbelievable success. Hope is the light despite

all of the darkness.

Embrace hope;
believe in it, clutch it
tightly and hold it
to your heart and
soul. No matter
what happens
in life, never
give up hope!
Expect only the
best from life
and work on it."

Jayvee Pacifico



From Health to Business Practices

The world is on high alert and Enagic wants to make sure that our distributors are taking this global situation seriously and that they are taking precautions to stay safe and healthy. The following recommendations have been gathered from agencies like the U.S.A. Centers for Disease Control and Prevention (C.D.C.), other U.S.A. state and federal health agencies, the World Health Organization (W.H.O.) and from advice from medical experts from around the world. Our number one recommendation is to take this situation seriously, make appropriate decisions and take appropriate actions based on the seriousness of the situation. The only way we will get through this as a society, is for each individual person to assume personal responsibility for our own actions and do what needs to be done. Stopping the spread of the COVID-19 Coronavirus starts with each of us!

Health Recommendations from the CDC: (as of 04/07/2020)

The best way to prevent illness is to avoid being exposed to the Coronavirus Disease 2019 (COVID-19) virus. The virus is thought to spread mainly from person-to-person. Between people who are in close contact with one another (within about 6 – 10 feet). Through respiratory droplets produced when an infected person coughs or sneezes. These microscopic droplets can land in the mouths or noses of people who are nearby or possibly be inhaled into the lungs.

Take steps to protect yourself

Clean your hands often!

Wash your hands often with soap and water, for at least 20 seconds, especially after you have been in a public place, or after blowing your nose, coughing, or sneezing. If soap and water are not readily available, use a hand sanitizer that contains at least 60% alcohol. Cover all surfaces of your hands and rub them together until they feel dry. Avoid touching your eyes, nose, and mouth with unwashed hands.







Avoid close contact!

Avoid close contact with people who are sick. Put distance between yourself and other people if COVID-19 is spreading in your community. This is especially important for people who are at higher risk of getting very sick.

20 SEC



Take steps to protect others

Stay home if you're sick!

Stay home if you are sick, except to get medical care. This is vital to reduce the spread of the virus.





Cover coughs and sneezes!

Cover your mouth and nose with a tissue when you cough or sneeze or use the inside of your elbow. Throw used tissues in the trash. Immediately wash your hands with soap and water for at least 20 seconds. If soap and water are not readily available, clean your hands with a hand sanitizer that contains at least 60% alcohol.

Cover your mouth and nose with a cloth face cover when around others.

You could spread COVID-19 to others, even if you do not feel sick. Everyone should wear a cloth face cover when they have to go out in public, for example to the grocery store or to pick up other necessities. Cloth face coverings should not be placed on young children under age 2, anyone who has trouble

breathing, or is unconscious, incapacitated or otherwise unable to remove the mask without assistance. The cloth face cover is meant to protect other people in case you are infected. Do NOT use a facemask meant for a healthcare worker. Continue to keep about 6 feet between yourself and others. The cloth face cover is not a substitute for social distancing.Immediately wash your hands with soap and water for at least 20 seconds. If soap and water are not readily available, clean your hands with a hand

sanitizer that contains at least 60% alcohol.



Clean AND disinfect frequently touched surfaces daily. This includes tables, doorknobs, light switches, countertops, handles, desks, phones, keyboards, toilets, faucets, and sinks. If surfaces are dirty, clean them: use detergent or soap and water prior to disinfection.

NOTE: This information was sourced from the official CDC website and reflects the most current information available. For more information visit https://www.cdc.gov/coronavirus/2019-ncov/prevent-getting-sick/prevention.html

Practical Recommendations

Stay informed by reviewing qualified information, directly from the source. Be very cautious about rumors or unproven claims which may be posted on social media platforms. Before you panic because of something you've read or seen on social media, verify the information through an authoritative source. If you are unable to verify the information, it is very possible that it is untrue or incorrect.





Stay up to date about announcements which may impact you, both personally and professionally. Things like health recommendations, survivability of the virus under certain conditions or on certain surfaces and best practices to stay safe. Pay attention to announcements made by local and state government, as well as announcements made by the federal government and federal health organizations and governmental agencies, like the Internal Revenue Service (I.R.S.). You may need to assume a proactive position when it comes to staying informed; meaning you may need to seek out

the information, instead of waiting for vital information to be provided to you through traditional means.

Practice social / physical distancing. By now we've all heard the term "social distancing", but this technique should be used beyond just social situations. Because the virus is believed to be spread primarily through person-to-person contact and because it may take days or even weeks for symptoms to appear, we should be exercising caution, even when at home. If members of the household are working outside the home, it is important for them to take extra precautions to ensure the safety and wellbeing of their other family members. Similarly, if it is necessary to venture out into the public, to do things like grocery shopping, only one member of the household should do it, and it should be done by the healthiest member of the family. Now is not the time for a family trip to the market. Now is the time to reduce as much exposure to locations which may be higher risk for contamination.

Think – Plan – Prepare! Be more mindful of what you are doing and how you are doing it. Pay more attention to "touch points", like doorknobs, faucet handles, stair railings, cell phones, tablets, keyboards, remote controls, toilet lids, etc. Clean high trafficked touch points more often and be more aware of what you are touching. Be aware of potential hazards and respond accordingly. Employ strategies like passive decontamination, which is simply allowing time to kill any living virus cells. For example, the virus is known to only survive on cardboard for 24 hours. So, if you received a package, let it sit for at least 24 hours from the time it was last touched by someone else, which would be the delivery driver, before opening it. You can pick it up and put it somewhere to be undisturbed for the 24 hours, but if you do that, be mindful of anything you touch after handling the package and before you could wash your hands. These are the kinds of situations when we really need to pay attention to what we are doing and touching. Make a plan of how you will handle things in order to reduce exposure for you and your family. Your planning may end up being the difference between contracting the virus and staying safe and healthy!



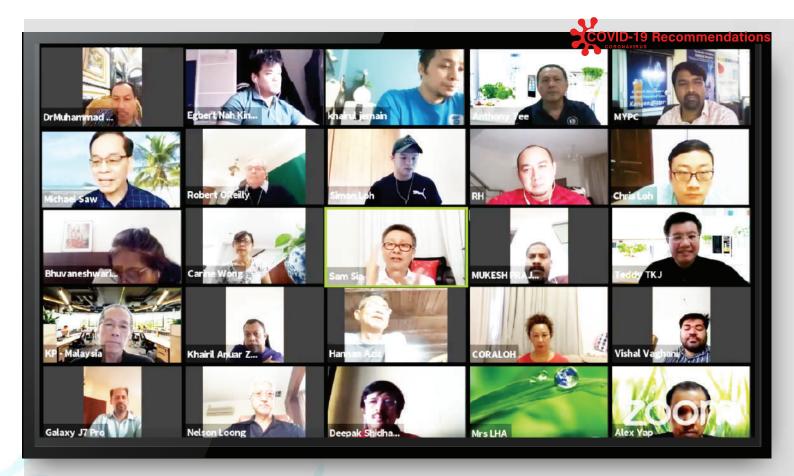
Business Recommendations

There is ample information available to learn how to protect your health during this situation, but we would like to address a few ways to help protect and even enhance your Enagic distributorship. The first thing is to stay informed by watching for announcements from the company. Check your emails and visit the Enagic website for updated information. This will be the best way to know what is happening. We are doing everything possible to keep "business as usual" but we are faced with many changes and need to ask for your patience and understanding as we make adjustments to our operations.

The next thing is to be sure you are continuing to follow the rules, as set forth in the Enagic Policies and Procedures. This situation is NOT an invitation to say or do things which are against the rules of Enagic or state and federal laws. In fact, this situation should be encouraging distributors to play by the rules more than ever. When the dust settles and the smoke clears, the way people and companies handled this global issue will be greatly scrutinized, so it is important to not give into the temptation of saying or doing something now, which could come back to hurt us later. For some these are becoming desperate times, and we must not prey on that desperation. We all need to follow the rules and remember that our mission is to spread True Health, not to be profiteers from a global crisis!

Stay focused and stay productive; use this time to become a more informed and effective distributor. Staying focused and productive is also important to keeping sane during this situation. Constantly watching news about the virus or reading posts on social media may actually create a sense of dread and may even push some people into a state of depression. Use this time to improve yourself as a distributor and distract yourself away from news reports and fear based social media posts. There are many training videos available on YouTube and other platforms. Watching them will not only give you something to do, but they might also be able to help you learn more about how to be successful as an Enagic distributor. There are also a lot of books which can provide a great deal of information about how to succeed in this business. Most people say, "If I only had more time...", well, many of us now have that time we claimed we would maximize if we had it, so take advantage of its availability! In this area it is important to take quick and decisive actions. Don't think about watching a video or reading a book; decide to do it and then do it. It is very easy





to get sidetracked with something else or to put your attention towards something that will really not benefit you in the long run. This is an unfortunate situation, but you can either maximize it or waste it, that choice is yours. If you are serious about success, then we encourage you to try to maximize any extra time you have available!

Keep communications open with your team and your prospects. Even in the age of social distancing, we have so many different ways to communicate, there is no excuse not to do it! Almost everyone has a cell phone these days, so you can always call or text people. There are video services like ZOOM or Facebook LIVE and many others which will let you sit face-to-face with one person or many people, so why not

use them? You can do team meetings, conduct live virtual demos, give a team training, host a Q & A session and a hundred other possibilities. Keeping people engaged will help keep them active and will keep you in their minds. Humans are social creatures, so use the available technology to reach out to people virtually when we can't reach out to them physically. Don't forget that mail is still being delivered so you can send prospects

printed materials for them to review while they are also confined to their home.



The last recommendation is to stay strong and have hope. We will get through this and the darkest days will be behind us soon. Just keep teaching True Health, live what you are teaching, stay hydrated, stay safe, stay positive and stay healthy!

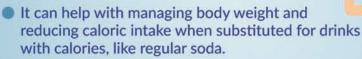




WATER: The Healthier Choice

Drinking enough water is good for overall health

because: • It has zero calories.



Drinking water can prevent dehydration

 a potentially dangerous condition that can lead to unclear thinking, mood changes, overheating, constipation and more.



www.cdc.gov/nutrition/data-statistics/plain-water-the-healthier-choice.html





Keeps your body temperature normal.



Protects your spinal cord and other sensitive tissues.



Lubricates and cushions joints.



Get rid of wastes through perspiration, urination, etc.





www.cdc.gov/healthywater/drinking/nutrition



WATER FOODS



Believe it or not, the following foods are more than

Cantaloupe











Watermelon





• Lettuce

Celery



- Cabbage
- Spinach





www.ncbi.nlm.nih.gov/pmc/articles/PMC2908954/



t's hard to believe that the Enagic India office recently celebrated four years of doing business. It seems like only yesterday that we were excitedly announcing the opening of an office in India at a global convention in Anaheim, California, U.S.A. But that is exactly what has happened and the staff and distributors in India held a celebration to not only

commemorate this awesome achievement, but also to celebrate the great success of the India marketplace. With over a billion people, India represents one of the single largest markets in the world and our distributors are aggressively introducing the Enagic products to their beloved country.

he theme of the celebration was From Ordinary to Extraordinary, as a way to honor the extraordinary efforts and results of the hard working distributors in India. Many of the

extraordinary efforts and results of the hard working distributors in India. Many of the participants felt that before they found Enagic, they were living ordinary lives and that

Enagic has become the vehicle for them to launch form the ordinary to the extraordinary!



he festivities started with an early morning registration. Even with an early start, the energy and excitement were felt throughout the entire venue. Hundreds of distributors lined up to get registered and greeted their fellow distributors with boisterous laughter and excited salutations. Once inside, the attendees were treated to a full day of motivational messages, distributor recognition, team building activities, incredible entertainment, delicious food and an unbelievable strengthening of the Enagic India community and business.



he event began with Indian distributors sharing their stories of their transformation from ordinary to extraordinary with the attendees. Each speaker took to the stage to excitedly share their journey with Enagic and their aspirations for the future. The speakers for this portion of the event included *Sanjiv Lanjewar*, *Chandra Bose*, *Shailendra Tiwari*, *Nageshwar Shukla*, *Bandenawaz Ramadur and Aniruddha Mohanpurkar*. Each speaker gave a heartfelt speech, filled with lessons they've learned through their own experiences and encouragement that every other person at the event, and throughout India, has the potential to succeed in the Enagic business.

hese motivating speakers were followed by another group of top Enagic leaders, focusing on how distributors can discover their true potential with Enagic. The speakers during this segment of the event included not only local distributors from India, but also top International distributors who have been part of the tremendous growth of the India market. The local India distributor leaders included *Amit Patoliya*, *Ramesh Gamanagatti*, *Somanchi Ramasastry*, *Sudesh Malik*, *Updesh Malik*, *Rajan Manjrekar and Samir Potdar*.

fter the amazing speeches by their local distributor leaders the attendees were given insight and business building strategies from some of the most influential and successful distributors from throughout Asia. These speakers included *Sam Sia*, from Malaysia, *Bernard Chan*, from Singapore and *Andhyka Sedyawan*, from Indonesia. Unfortunately, Mr. Ohshiro was unable to attend the event in person, but in order to commemorate the occasion, he recorded a video message congratulating all the distributors in India for their hard work and great achievements.

International Speakers







n addition to all the incredible speakers, there were also opportunities to help unite the distributors even more. There were team building activities which were affectionately called the Clash of the Titans, but would have been more appropriately named business building through laughter and fun!

he India market has seen tremendous success and explosive growth. In less than one year the market has grown to include

almost one hundred and sixty 6A's, forty 6A2's, eleven 6A2-2's, four 6A2-3's and, believe it or not, three 6A2-4's! These distributor ranks represent thousands and thousands of distributors and even more end users throughout India, and their numbers continue to climb on a daily basis. In only four years India went from an unopened territory for distributor, to a shining example of how a market can grow when leadership and effort is combined with opportunity and the best water in the world. Kangen Water!

fter a short break from the daytime activities, the attendees came together once again to celebrate the event with an awesome party. This included recognition of some of the many distributors who have advanced in rank. The event concluded with a delicious dinner and incredible live entertainment, featuring traditional Indian dances, filled with vibrant colors, incredible costumes and gravity defining gymnastic type moves and routines. All in all the event was a huge success and the celebration of four years of growth was absolutely amazing. Congratulations to all of the India distributors and all of the International distributor leaders who have been so important to the continued success of the India market. Enagic is proud to have such incredible people representing our company and we can't wait to see how much more India has grown when they celebrate their fifth anniversary next year!

New Title Achievers Recognition Ceremony

6A2-4







6A2-3









SHAILENDRA TIWARI VINOD KUMAR SHARABU PALANGAPPA K M

KRISHNA REDDY KADENTI KONDAMU LALITHA GIRISH BALDEVRAJ KAPOOR

SHUKLA NAGESHWAR NATH SATPAL SAGAR PATOLIYA SHITAL AMIT



6A2

ANIL PAUL
ANIRUDDHA MOHANPURKAR
BHOLESING BADALSING
GIRASE
SONDAGAR ASHABEN
SANJAYBHAI
RAMESH ANNAVENI
SANDEEP PATHAK
SANTOSH KUMAR MAHANTY
ISHA ENTERPRISE
JITENDRA ANANT KHARE
ARUKUTI VIJAYALAXMI

ASHOK VERMA
SHALI SANKAR
DEEPAK SINGLA
AJAY SHASHIKANT SAWANT
GURDEV SINGH HUNDAL
PANCHAJNYA AGENCIES
ASHWINI & CO
KUSHI PONNAMMA K.P
JIYANA AJWANI
AMBAT VINESH MENON
KANTHAIAH BOLLAM K
SUJATHA

YERRAGUNTA SAMBASIVA RAO MINA ARVINDBHAI VATALIYA RAJEEV SATYANARAYAN AMBATI SONIA SANDHU GAURAVKUMARAMRITBHAI GONDALIYA SURESH PRASAD RANVEER SINGH SISODIA

YUGAL KISHORE PRADHAN

MAHESH HADA

HEMANT LAVEKAR
NAVEEN H.P
GURPREET SINGH
PINANK VASANT
CHANDIWALA
SHUKLA VIJAY PRAKASH
ISHA ENTERPRISE
SANJAY NAGYAN
PATOLIYA NIKUNJKUMAR
HARIBHAI

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SANJAY KUMAR DAS MAKARAND ANKUSH DALVI BANDENAWAZ R RAMADURG MULKALA PRANAY KUMAR HIMANSHU SHARMA PRIYESH RATHI RAJSHREE GUPTA CHARU SHIKHA KUSHWAHA MANOJ KEDARNATH TIWARI SANTOSH HARIBHAU CHAUDHARI VINOD B GADHARI LATA KETAN BHINGRADIYA JAYDEEP KANJIBHAI VEKARIYA PRIYESH RATHI NAVANEETHA RAJENDRAN ARCHANA S POTDAR SONALI ABHAY NAWGHARE **BHOLESING BADALSING GIRASE** SACHIN JANARDAN CHANDANE SWAROOP ANIL KSHIRSAGAR BHAWNA AJWANI NEHA MALIK RAVAL KAILASH JAYESH KUMAR KUKADIYA NISHABEN DIPAK KUMAR KAUSHIKBHAI BHANUBHAI HIRPARA JAYDEEP BHANUBHAI HIRPARA JALPA GORDHANBHAI RAFALIYA DHRUTI JERAMBHAI BALAR TRIUMPH ENTERPRISES MOHD ISLAM RAHMANI MANOJ KUMAR SINGH ASHUTOSH MEHROTRA RAHUL SINGH RUSHABH SUDESH KALIA RAMAKANT DADHICH RAJ KUMAR BHATNAGAR ANNAVENI MADHULATHA ANUPA VOHRA

ILLA MANNIYYA DUSHYANT KUMAR SAHU UMESH PATEL SAMIR CHANDRA ROY PUSHPARAJ N RATAN KUMAR SRIVASTAVA RAM KANWAR M K SRIRAM VAIBHAV MAHADEV UTEKAR SUNIL KUMAR ORAON ANNEVENI SREENIVAS KILARI RAMBABU PARVATHI YALLA JORIGE BHAGYA JYOTHSNA MURALI KRISHNA KOPPISETTY JAGBIR SINGH TARUN DEEPAK BHAMBHANI PRAMOD HARI PAWAR ARTI VERMA A2S ENTERPRISES BALAKRISHNAN V SUMITRA SARKAR TOM JOSEPH PUJA ARORA MANISHA SHRIDHAR NARVEKAR AKANKSHA AJAY SAWANT PRERANA SANJIV LANJEWAR KEERTHI RAVINDER KILARI RAMBABU TANVESH RUPANI GOURI SANKAR PRADHAN NARESH CHANDRA POKHRIYAL DRISHTI SUDESH MALIK RESHMA KIRAN SHETTY HARDIK D KACHHADIYA ANITHA NAIR SANDEEP SINGH HUNDAL RAJESH NAIR KUNAL PARIKH K M SHANTHI RAGHEVENDRA PRATAP SINGH

PANEM LAKSHMI KOTI GUDIVADA SRINIVASA RAO NAMRTA SANTWANI RESHMA R SHAIKH ROHIT RAGHUBHAI VAGHASIYA INDMAK CORPORATION SANTOSH TUNGARIA BHAGWATI PRASAD PANT DAYAKISHAN PALARIYA PRASHANT SAH DHARANA PANKAJ THAKER VANDANA SONKAR ANAND DUBEY MALLIKHARJUNA RAO V GANGOJULA A SRAVANTHI BAIDYA NATH JHA NFHA MALIK RAJANI SATISH KADAM PATOLIYA SHITAL AMITBHAI HUPENDRA KUMAR SAHU NABANITA SARMA DINESH KUMAR AGRAWAL KUMAR PRINCE SUNITHA KADRAMEKAR V VENKATESHWARLU PALANGAPPA K M SAGI SAI MITHIL VINODBHAI KHODABHAI MAYANI PRABHAWATI DEVI DILIPKUMAR C. BRAHMBHATT KARUNESH KUMAR NAVYA JINKA SOORAJA TANIYA ANIL KSHIRSAGAR PAVAN KUMAR SOMA DAKSHINA MURTHY B V N SONIA SANDHU ROHIT ARYAN PINNACLE AQUA NAYNA MAYUR PATEL

AMRUTBHAI MEGHJIBHAI GONDALIYA INDMAK CORPORATION AMIT KUMAR PANDEY MANOJ TIWARI ARUNA KUMAR RAMANANDA PADHAN GAJENDRA KUMAR SAHU SANJAY HARI SARODE D SAVITHA ABHISHEK ANUP KORRAVANDA CHINNAPPA ARYENDER SINGH SUKESH KUMAR AMITKUMAR J SONI MAYANK KUMAR B PATEL NILESH JASHVANTRAY JOSHI GOPAL RAM GODARA MADHU SUDHAN B **BOLLOJU VENUGOPAL** LIKITHA A NADIMPALLI PARVATHI DEVI V V V GURUNADHA RAO THUTTA NAGALAKSHMI BUNGA ARTI RUHELA SHUKLA NAGESHWARNAM VIJAY PRAKASH KANTABEN HARIBHAI PATOLIYA MANTHAN ASHOKKUMAR PATEL MUKESHKUMAR HARILAL PATEL RAKESH PRAVINBHAI KUKADIYA BHARAT KUMAR HIRALAL PATEL NAMRATABEN VIPULBHAI MANGUKIYA ARUN GUPTA RAM PRAVESH PRABHAKAI SHAILENDRA TIWARI NIKHIL PURANIK UMESH PATHAK

HAPPY Birthday M.O.





Happy Birthday Mr. Hironari Oshiro

Team Pinnacle Aqua, Raipur- India Wishes you the best of health & spirit, for many more glorious years to come.







HIRONARI OSHIRO

Dear Sir, you inspire a million souls across the globe. Wishing you the best of health for more lovely years to come.



Updesh Malik – 6A6-4 & TEAM













Enagic firmly believes that through the unification of the government and non-governmental agencies, these problems can not only be addressed, but also solved entirely. Since Enagic Malaysia's beginning, the growth and economic prosperity of the business has only gone up as time has gone on, which is one of the reasons why Enagic Care is so important to the Malaysian branch office. "It's our way of giving back to the community that has treated us so kindly. It only makes

sense to work together with other NGO's (non-government organizations) to help give back to those who haven't been as fortunate. True Health is not reserved for any one person, it is a gift the world must receive. We want everyone to know, we share because we care."

This desire to spread caring to as many people as possible brought Enagic Care to Pertubuhan Kebajikan dan Pendidikan Rumah Kita earlier this year. This







organization focuses on providing temporary housing, nourishment, as well as pre-natal and post-natal care for single pregnant women. They currently have around twenty children being raised and taken care of by the wonderful individuals of this fantastic organization. Regardless of their backgrounds or circumstances, these children are shown an abundance of love and are provided with the things they need. They also made their location available for mothers and mothersto-be, to live in if they have nowhere else to go. With such genuine and kind people behind the helm, it was no surprise when Enagic Care was welcomed with an abundance of appreciation.

As soon as Enagic Care representatives arrived, they were greeted by Ms. Suraya, Mr. Farid and Ms. Raudah. They provided a wonderful lunch buffet comprised of curry noodles, orange juice and other Malay delicacies. Enagic Care has donated almost 6,000 MYR's worth of cash and goods to this wonderful organization, in hopes that they will continue providing this service to people who so genuinely need it. For those who would love to take the opportunity to contribute and/or know more about this non-government organization (NGO), feel free to contact Pertubuhan Kebajikan dan Pendidikan Rumah Kita's Facebook Account; https://www.facebook.co m/ngo.



Road to 6A

Step Back or Step Up?

Enagic is very fortunate to have distributor leaders with extensive experience in direct sales and the network industry. These people have taken it upon themselves to share their knowledge with their fellow distributors. This article was created with input from outstanding Enagic leaders from around the world.



Our world is literally changing on a daily basis and in these uncertain times and the current circumstances, people really only have two choices:

Step Back or Step Up!

While there are many examples of people going over and beyond to help others, which we will refer to as stepping up, the reality is that far more people are just fine locking themselves away and as they watch this difficult situation pass by at the safest distance possible, they are essentially stepping back. At Enagic, one of our core values is compassion, so we are constantly looking for ways to Step Up and we hope our distributors are doing the same.

Now please do not take that last statement to imply that we want distributors to put themselves in harm's way while trying to help others. That is the furthest from the truth and we cannot stress enough the importance of following the recommendations of local and Federal health agencies and to never expose yourself to undue or unnecessary risk. In fact, we hope that distributors are taking every precaution necessary to ensure the health and wellbeing of themselves and anyone with whom they may come into contact. That said, we do encourage distributors to safely embrace the concept of compassion and to see how you may be able to be of service to neighbors and the local community.

Many people forget, or don't know where to begin, and that a byproduct of generosity is a reward. While expecting a reward should not be your motivation, there is nothing wrong with graciously accepting the rewards which may come your way as a result of your generosity. In addition, no matter what your current distributor rank, this could be your opportunity to become a local hero! We've all seen the news reports of stores

completely wiped out of certain products, like bottled water, and people are becoming fearful that they won't be able to have clean drinking water. Now imagine being in the position to alleviate that worry from a few of your closest neighbors, or maybe even your whole block.

The harsh and unfortunate reality is that people simply don't help each other like they used to. By stepping up and letting your neighbors and local community know that you are both willing and able to help solve a dilemma that millions of people are dealing with, you will become not only a hero, but a legend! And this will make you feel amazing!

Your generosity may yield even more for you! As a result of your kindness in sharing water with your neighbors, you have planted seeds of the value of water and our technology. The likelihood that some of those seeds will take root and, of those, some may



yield fruit, is actually very high. And all because you were being a good neighbor and showing compassion! You may not see instant or immediate results, but if you step up and take action, when the dust settles, people will remember the ones who helped, especially when they didn't have to. YOU could be one of those memorable people! Distributor leader Daniel Dimacale even had free flyers made to make approaching your neighbors a little easier. They can be downloaded, customized. printed and distributed to your neighbors. These free flyers are available on the free distributor resource website www.going6a.com.

Many of the highest ranking and most successful distributors believe the water has ALWAYS been our best salesman...so put it to work and help your friends and neighbors, while planting some seeds for the future. Planting seeds for the future may also yield some immediate fruit, but

you have to at least plant the seeds, if you ever expect to bring in a bountiful harvest.

It seems like the main focus of the whole world right now is getting through this in one piece, as it should be. Our main focus should be the same, but it should also be to safely help others, while planting seeds at the same time. Heroes arise out of adversity and this is our chance to be heroic!

As business people, we all need to learn how to see the "silver-lining" in every dark cloud, which means to find something positive, even in the most negative situation. Our silver-lining is that we have distributors all over the world, so we are in the position to help those in need in every region of the globe. We also have something people not only want, but that they need, clean and healthy Kangen Water. Being in the position to help in such important ways is definitely our silverlining! Also, remember that

a lot of people are getting laid off or furloughed and it is very possible that someone you help may be at the perfect place in their life to consider a new career path or adding a new revenue stream to their existing finances, which is why sharing all aspects of True Health, including financial health, is so important, especially right now.

While we would never have wished for this global emergency, we are thankful that we are in a position to help. Our commitment is to our customers, our distributors, our communities and our company and we move forward steadfast with that commitment! So, during the month of April if the opportunity arises for you to step back or step up, please, as long as it is done safely, step up and see how amazing it feels to truly make a difference. Stay healthy, stay hydrated, stay safe and step up!

Stories of Success

Hope Inspires Success!

"This is a lovely story, to give one strength. Once there was a man who raised a donkey for many years. Over time, the donkey became ever frailer; it was losing the vitality it once had. The man decided to get rid of the donkey, but noone would take it and he could not bring himself to kill it. After a lot of thought, the man threw the donkey into an old, dried-up well in his back garden. Every day, he threw dirt into the well on top of the donkey, intending to suffocate him. Perhaps he thought it would be kinder on

the donkey. Every morning and every evening, he used a large shovel to throw dirt down the well. The donkey felt the dirt showering down on his head. The dirt showers continued for weeks. Each day, the donkey would shake the dirt off from his back and onto the ground, then trample it down with his four hooves. And so the ground on which the donkey was standing was raised, little by little, day by day, by the dirt that the man was throwing down the well. In the end, once enough dirt had been thrown down, the donkey was able to escape from the well.

Donkeys are often mocked for being silly and slow, but this donkey's idea was very clever indeed.

In life, people have to contend with all sorts of troubled raining down on them from above: suffering, unexpected trials, sadness. But there is not a single person in this world who has never gone down a difficult path in life. It's the way of the world. But each person has to make a choice: whether to decide the suffering and the pain is too much to bear and instead to complain and criticize, or whether to turn around and battle with your ill fortune head on. There can be

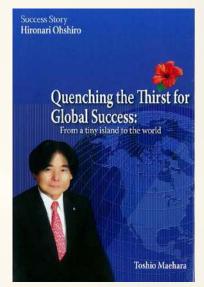
no victory without battle. And if you lose, the worst that can happen is you're back where you started. When you're up against a wall, the best way to fight yourself free is with defiance. Don't simply sit in the well and give up hope. As long as you want to get out of the well, as long as you want to see the light once again, you will find a way.

It may sound a little rude, but I don't believe that Ohshiro has any superhuman powers, or

> anything more special than the average person. He is completely and resolutely ordinary. Some of his staff might think that President Ohshiro is a genius, but he is just like everybody else in this book. What he does have is an outstanding knack for survival, an unshakeable spirit, and the ability to accept a storm of troubles as an inevitable inconvenience, to face them head on, and to turn them into elements for success. Success isn't a present that only special people can receive. It is something given to people who want it and who work for it. Even if you're from a tiny island, even

if you're from a poor family, your dreams of global success can still come true. That's what Ohshiro is telling us.

A few days ago, I watched a DVD of a Japan Broadcasting Corporation (NHK) production, borrowed from a friend, on Otomo Sorin, a sixteenth century feudal lord who converted to Christianity. One quote, attributed to him, struck me deeply: "Defeat and suffering are trials we must bear, but we should not think of them as misfortune. Just as gold is burnished in the flames of the fire, so do such trials raise us up to be better humans"."



Above is an excerpt from the book Quenching the Thirst for Global Success,

the Success Story of Hironari Ohshiro. Toshio M. (2015)

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